



Ensuring rights and choices for all since 1969

The United Nations sexual and reproductive health agency

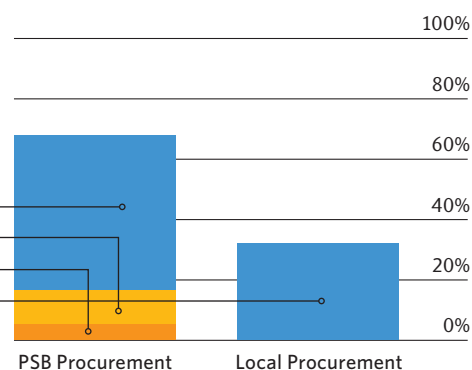
Ensuring rights and choices for all

2018 Procurement Statistics

Total UNFPA Procurement

Summary

Procurement Type	USD Value	%
A. PSB Procurement	272,132,259	68.01%
Procurement on behalf of Field Offices	204,796,564	51.18%
Procurement on behalf of Partners	46,394,505	11.60%
HQ Procurement	20,941,190	5.23%
B. Local Procurement	127,980,489	31.99%
Total	400,112,749	100.00%



Total UNFPA Procurement by type and category

Category/Procurement Type	PSB Procurement			Local Procurement	Total USD Value	%
	Procurement on behalf of Field Offices	HQ Procurement	Procurement on behalf of Partners			
Contraceptives (incl. inspection and testing)	139,760,856	33,976	32,800,365	3,474	172,598,671	43.14%
Emergency RH, Dignity & Other Kits	16,052,872	–	1,484,159	20,547,361	38,084,393	9.52%
Freight, Transport, Handling, Storage & Custom Clearance	12,191,877	50,591	3,706,600	5,373,786	21,322,854	5.33%
IT & Communications	9,929,264	5,959,210	3,011,043	12,702,212	31,601,729	7.90%
Management, Evaluation & Administrative Services	31,732	4,704,830	–	26,173,431	30,909,993	7.73%
Medical Devices	6,868,835	30,878	4,222,210	3,486,985	14,608,908	3.65%
Office Furniture, Equipment & Supplies	1,132,422	358,801	–	6,046,550	7,537,773	1.88%
Other Operating Expenses	35	1,273,138	523,138	9,062,428	10,858,740	2.71%
Pharmaceuticals	9,665,187	5,695	601,619	824,757	11,097,258	2.77%
Premises, Rent, Purchase, Construction & Alteration	161,929	6,835,755	35,350	15,321,530	22,354,565	5.59%
Printing, Publication & Promotional Services	153,298	986,612	10,022	8,865,309	10,015,242	2.50%
Travel Services, Events & Hospitality	–	638,305	–	15,449,199	16,087,504	4.02%
Vehicles	8,848,258	63,398	–	4,123,465	13,035,121	3.26%
Total	204,796,564	20,941,190	46,394,505	127,980,489	400,112,749	100.00%
% of Total Procurement	51.18%	5.23%	11.60%	31.99%	100.00%	

Total UNFPA Procurement by source and category

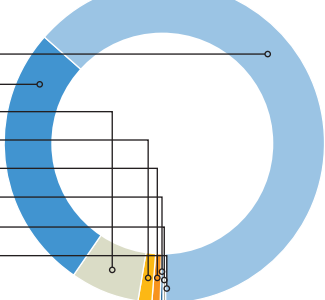
Category/Sourced From	Developed Economies	Developing or Transitional Economies	Other sources (Inter-UN agencies)	USD Value	%
Contraceptives (incl. Inspection and testing)	137,609,202	34,989,469	–	172,598,671	43.14%
Emergency RH, Dignity & Other Kits	14,237,012	23,822,909	24,472	38,084,393	9.52%
Freight, Transport, Handling, Storage & Custom Clearance	11,873,330	8,211,254	1,238,270	21,322,854	5.33%
IT & Communications	19,983,225	10,832,779	785,725	31,601,729	7.90%
Management, Evaluation & Administrative Services	10,473,757	19,393,611	1,042,625	30,909,993	7.73%
Medical Devices	8,598,277	4,661,626	1,349,005	14,608,908	3.65%
Office Furniture, Equipment & Supplies	1,415,687	5,958,033	164,053	7,537,773	1.88%
Other Operating Expenses	3,272,401	6,293,331	1,293,007	10,858,740	2.71%
Pharmaceuticals	8,920,337	1,760,024	416,897	11,097,258	2.77%
Premises, Rent, Purchase, Construction & Alteration	7,580,958	11,261,009	3,512,598	22,354,565	5.59%
Printing, Publication & Promotional Services	1,163,495	8,821,013	30,734	10,015,242	2.50%
Travel Services, Events & Hospitality	837,058	14,874,724	375,722	16,087,504	4.02%
Vehicles	757,987	4,794,956	7,482,177	13,035,121	3.26%
Total	226,722,725	155,674,738	17,715,285	400,112,749	100.00%
% of Total Procurement	56.66%	38.91%	4.43%	100.00%	

Inventory Replenishment

Category/Inventory Type	Total USD Value	%
Contraceptives		
Male Condoms	2,248,188	15.83%
Female Condoms	594,000	4.18%
Personal Lubricants	34,500	0.24%
Sampling-inspection and testing of condoms	5,959	0.04%
Emergency RH, Dignity & Other Kits		
Emergency Reproductive Health Kits (ERH Kits)	9,669,677	68.11%
Dignity Kits	1,215,635	8.56%
Fistula Kits	397,043	2.80%
Kitting Services	7,776	0.05%
Others (artwork, freight, insurance, sampling and testing)	25,344	0.18%
Total	14,198,122	100.00%

Emergency RH, Dignity & Other Kits Distribution

Sub-Category	USD Value	%
Dignity Kits	24,189,415	63.52%
Emergency Reproductive Health Kits (ERH Kits)	10,199,968	26.78%
Medical Kits (includes Fistula and Midwifery Kits)	2,736,431	7.19%
HIV Test Kits	527,242	1.38%
Other Kitting Services	276,150	0.73%
Syphilis Test Kits	129,666	0.34%
Pregnancy Test Kits	15,621	0.04%
IUD Insertion Kit	9,900	0.03%
Total	38,084,393	100.00%



In the context of UNFPA Procurement, the terms below shall mean the following:

Inventory Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen for selected Reproductive Health Kits & Reproductive Health Commodities to be held in inventory for UNFPA programmes and customers.

Emergency Reproductive Health Kits (ERH Kits)

Kits designed to respond to emergency needs of obstetric and newborn care, prenatal and postnatal care, clinical management of rape, contraceptive choice and prevention and treatment of sexually transmitted infections

PSB Procurement

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen.

Procurement on behalf of Field Offices and HQ

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen on behalf of UNFPA Field Offices and UNFPA Headquarters for programmes and administrative purposes.

Local Procurement

Procurement undertaken directly by UNFPA country offices and UNFPA regional offices for programmes and administrative purposes.

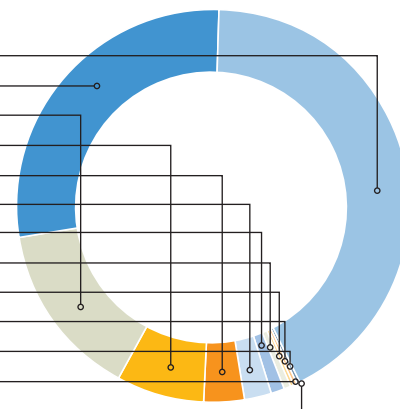
Procurement on behalf of Partners

Procurement undertaken by UNFPA Procurement Services Branch, Copenhagen with no direct UNFPA programme component, at the request and on behalf of Governments, inter-governmental organizations, non-governmental organizations, or United Nations entities including specialized agencies, funds, programmes, and subsidiary organs.

UNFPA Procurement of Reproductive Health Commodities

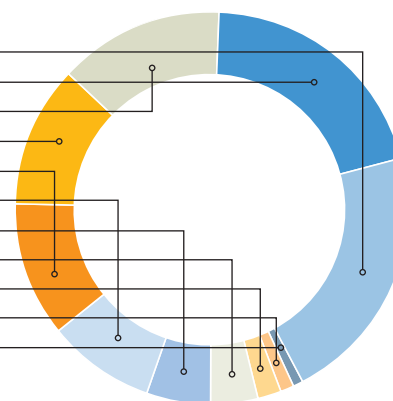
A) Contraceptives Distribution

Sub-Category	USD Value	%
Implantable Contraceptives	73,278,078	42.46%
Injectable Contraceptives	48,467,243	28.08%
Male Condoms	24,877,736	14.41%
Combined Low Dose OC Pills	12,434,054	7.20%
Female Condoms	5,483,768	3.18%
Progestogen Only Pills	3,992,567	2.31%
Personal Lubricants	1,694,837	0.98%
Intrauterine Device (IUD)	984,790	0.57%
Sampling/Inspection & Testing of Condoms	700,252	0.41%
Art Work & Packaging RH Commodities	413,722	0.24%
Emergency Contraceptive	263,417	0.15%
Tubal ligation rings	5,753	0.00%
Other testing	2,454	0.00%
Total	172,598,671	100.00%



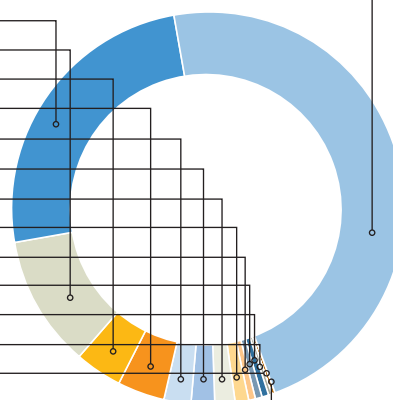
B) Medical Devices Distribution

Sub-Category	USD Value	%
Medical Electrical Equipment	3,132,920	21.45%
Medical Supplies	2,964,357	20.29%
Hospital Equipment and Furniture	2,001,788	13.70%
Anaesthesia and Resuscitation Equipment	1,713,374	11.73%
Medical & Surgical Instruments	1,624,621	11.12%
Medical Diagnostic Equipment and Supplies	1,264,071	8.65%
Medical Sterilization Equipmnt	805,395	5.51%
Anatomical Models	571,623	3.91%
Sampling/Inspection of Medical Devices	269,499	1.84%
Medical Utensils	166,718	1.14%
Medical Attire & Linen	94,542	0.65%
Total	14,608,908	100.00%



C) Pharmaceuticals Distribution

Sub-Category	USD Value	%
Oxytocics and Anti-oxytocics	5,251,391	47.32%
Other Pharmaceuticals*	2,786,097	25.11%
Antibacterials	1,205,310	10.86%
Intravenous Solutions	432,209	3.89%
Cardiovascular Medicines	411,973	3.71%
Vitamins and Minerals	259,616	2.34%
Anti-Anaemia Medicines	209,760	1.89%
Antiseptics	201,946	1.82%
Anaesthetics	106,471	0.96%
Antiprotozoal Medicines	71,895	0.65%
Sampling/Inspection of Pharmaceuticals	63,334	0.57%
Diagnostic and Laboratory Reagents	52,092	0.47%
Labaratory testing	18,396	0.17%
Antifungal Medicines	13,628	0.12%
Analgesics	13,141	0.12%
Total	11,097,258	100.00%



*Other pharmaceuticals include: Antiallergics; Anti-Inflammatory Medicines; Antiretroviral Medicines; Antimalarial Medicines; Antiallergics; Antihypertensive Medicines.

Geographical Analysis of UNFPA Procurement

A) Procurement from Developed Countries

Vendor Country Names	Contraceptives	Emergency RH, Dignity & Other Kits	Medical Devices	Pharmaceuticals	Other Categories*	USD Value	%
Netherlands (M)	42,139,360	10,673,274	2,638,070	5,758,178	3,971,957	65,180,840	28.75%
Germany (M)	42,395,966	1,186,470	2,519,855	2,754	1,953,473	48,058,518	21.20%
Belgium	44,465,102	–	46,196	–	1,392,219	45,903,517	20.25%
United States	2,992,141	15	173,307	5,695	18,963,910	22,135,068	9.76%
Denmark (M)	299,341	–	43,375	449,074	14,847,656	15,639,446	6.90%
United Kingdom (M)	4,909,340	–	24,776	17,625	6,192,740	11,144,482	4.92%
Italy	364,510	458,997	2,982,306	38,080	2,745,102	6,588,996	2.91%
Canada (M)	–	–	–	–	4,616,943	4,616,943	2.04%
Latvia	–	–	–	2,538,930	85,407	2,624,337	1.16%
Spain	–	1,373,930	2,320	–	354,913	1,731,163	0.76%
Ireland	–	544,051	–	–	144,390	688,441	0.30%
Norway (M)	–	–	26,022	–	643,898	669,920	0.30%
Other	43,442	275	142,050	110,000	1,445,288	1,741,055	0.77%
Total	137,609,202	14,237,012	8,598,278	8,920,337	57,357,897	226,722,726	100.00%
% Total	60.69%	6.28%	3.79%	3.93%	25.30%	100.00%	

B) Procurement from Developing or Transitional Countries

Vendor Country Names	Contraceptives	Emergency RH, Dignity & Other Kits	Medical Devices	Pharmaceuticals	Other Categories*	USD Value	%
India	12,161,787	2,950	–	–	2,290,452	14,455,188	9.29%
Syrian Arab Republic	–	9,568,827	770,810	565,408	2,683,380	13,588,425	8.73%
China	6,867,700	389,780	2,306,631	877,817	1,869,029	12,310,957	7.91%
Turkey	–	3,267,820	–	–	3,999,280	7,267,100	4.67%
Malaysia	6,555,979	–	–	–	493,729	7,049,709	4.53%
Yemen	–	5,720,766	–	–	812,222	6,532,988	4.20%
Guatemala	–	–	–	–	6,276,452	6,276,452	4.03%
Viet Nam	4,670,039	–	–	–	846,275	5,516,314	3.54%
Thailand	4,658,587	–	–	–	420,481	5,079,068	3.26%
Democratic Republic of the Congo	–	–	78,490	–	3,015,278	3,093,768	1.99%
Nigeria	–	106,655	–	–	2,980,553	3,087,208	1.98%
Senegal	–	–	–	–	2,484,898	2,484,898	1.60%
Other	75,376	4,766,111	1,505,695	316,799	62,268,681	68,932,662	44.28%
Total	34,989,469	23,822,909	4,661,626	1,760,024	90,440,712	155,674,738	100.00%
% Total	22.48%	15.30%	2.99%	1.13%	58.10%	100.00%	

C) Procurement from Other Sources (Inter-UN Agencies)

UN Agency	UNOPS	World Food Programme	UNICEF	UNDP	Other Categories*	USD Value	%
Vehicles	5,883,657	1,557,596	–	46	40,878	7,482,177	42.24%
Premises, Rent, Purchase, Construction & Alteration	448,509	146,779	968,778	591,092	1,357,440	3,512,598	19.83%
Medical Devices	–	1,086,309	260,896	–	1,800	1,349,005	7.61%
Other Operating Expenses	–	25,892	125,006	113,465	1,028,644	1,293,007	7.30%
Freight, Transport, Handling, Storage & Custom Clearance	598,000	537,273	90,738	2,706	9,553	1,238,270	6.99%
Management, Evaluation & Administrative Services	31,004	716	172,215	455,636	383,053	1,042,625	5.89%
Other Categories*	2,388	1,053,160	493,423	131,536	117,096	1,797,603	10.15%
Total	6,963,559	4,407,725	2,111,057	1,294,481	2,938,464	17,715,285	100.00%
% Total	39.31%	24.88%	11.92%	7.31%	16.59%	100.00%	

Grand Total	179,562,229	42,467,646	15,370,960	11,974,842	150,737,073	400,112,749	
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*M - Major Donor Countries

*Other Categories include: IT and communications; Pharmaceuticals, Travel Services, Events & Hospitality; Office Furniture, Equipment & Supplies; Printing, Publication & Promo Services and Emergency RH, Dignity & Other Medical Kits.

Top 50 Vendors

Vendor Name	Vendor Country	USD Value (Total PO Value)	% of Total Procurement
1. PFIZER SERVICE COMPANY BVBA	Belgium	45,360,237	11.34%
2. BAYER AG	Germany	43,011,818	10.75%
3. MSD B V	Netherlands	42,594,624	10.65%
4. THE MEDICAL EXPORT GROUP BV	Netherlands	26,454,952	6.61%
5. MR RAMI KABALAN	Syrian Arab Republic	9,480,613	2.37%
6. ATEA A/S	Denmark	7,191,921	1.80%
7. KAREX INDUSTRIES SDN BHD	Malaysia	6,970,985	1.74%
8. UNOPS	Denmark	6,963,559	1.74%
9. MYLAN LABORATORIES LIMITED	India	6,711,790	1.68%
10. DONGKUK VIETNAM CO LTD	Viet Nam	6,432,681	1.61%
11. 605 3RD AVE FEE LLC	United States	6,293,755	1.57%
12. SURETEX LIMITED	Thailand	5,733,087	1.43%
13. THE FEMALE HEALTH COMPANY	United Kingdom	5,727,798	1.43%
14. GUILIN ZIZHU LATEX CO LTD	China	5,420,084	1.35%
15. IMRES	Netherlands	4,713,849	1.18%
16. RAM DIS TICARET A S	Turkey	4,526,216	1.13%
17. WORLD FOOD PROGRAMME	Italy	4,407,725	1.10%
18. FLEISCHHACKER GMBH AND CO. KG	Germany	4,032,585	1.01%
19. TERSHEED FOR TRADING AND SERVICES	Yemen	3,963,445	0.99%
20. FAZZINI S.R.L.	Italy	3,620,683	0.90%
21. DKT INTERNATIONAL INC - WOMANCARE GLOBAL	United States	3,142,823	0.79%
22. PLANSON INTERNATIONAL CORPORATION	United States	3,079,508	0.77%
23. CUPID LIMITED	India	2,924,547	0.73%
24. MOORE STEPHENS LLP	United Kingdom	2,764,790	0.69%
25. GRINDEKS	Latvia	2,624,149	0.66%
26. NOVATEQNI CORPORATION INC	Canada	2,388,321	0.60%
27. KUEHNE AND NAGEL INC	Denmark	2,253,734	0.56%
28. UNICEF	United States	2,111,057	0.53%
29. PEAK INTERNATIONAL TRADE (TIANJIN)CO LTD	China	2,006,512	0.50%
30. TOYOTA GIBRALTAR STOCKHOLDINGS LTD	Gibraltar	1,959,101	0.49%
31. CANADEM	Canada	1,938,670	0.48%
32. JOSE MIGUEL POVEDA S A	Spain	1,918,961	0.48%
33. DANOFFICE IT APS	Denmark	1,707,333	0.43%
34. AL-AWADHI FOR FURNITURE AND GEN SERV	Yemen	1,700,000	0.42%
35. WUYI ANBO MEDICAL EQUIPMENT	China	1,675,989	0.42%
36. INDUS MEDICARE LIMITED	India	1,622,819	0.41%
37. CAPGEMINI ITALIA S P A	Italy	1,573,986	0.39%
38. DAMCO DENMARK A/S	Denmark	1,548,065	0.39%
39. SERENAS ULUSLARARASI KONGRE ORGANIZASYON	Turkey	1,508,607	0.38%
40. UNDP	United States	1,294,481	0.32%
41. BANCO DE DESARROLLO RURAL S A	Guatemala	1,200,334	0.30%
42. GUANGZHOU DOUBLE ONE LATEX PRODUCTS	China	1,192,049	0.30%
43. ASPEN HEALTHCARE SERVICES LLC	United States	996,142	0.25%
44. CHINA RESOURCES ZIZHU PHARMACEUTICAL CO	China	949,237	0.24%
45. DEVELOPMENT MEDIA INTER ASSOCIATES CIC	United Kingdom	939,336	0.23%
46. UNITED NATIONS ASSISTANCE MISSION IN AFG	Afghanistan	845,759	0.21%
47. RENTALSA S A	Guatemala	822,321	0.21%
48. CDH S A	Guatemala	791,768	0.20%
49. HLL LIFECARE LIMITED	India	769,875	0.19%
50. PROGRAPHICS, INC.	United States	717,994	0.18%

* Total amount includes freight transportation services where applicable.

* Country reflects the location of a vendor's commercial office which in some cases might be different from that of the manufacturer.