



Contraceptives Spend Analysis

2014

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Executive summary

For the year 2014, UNFPA's contraceptive offer is composed by **40 ITEMS¹** grouped in **9 SUB-CATEGORIES**.

The **total procurement spend** is **\$131,281,741.84 for a total of 927 orders**. The procurement spend has decreased by 14.8% in value and by almost 7% in number of orders since 2013. In 2013 the procurement spend was \$150,775,375.97 for a total of 991 orders.

The ITEM with the highest procurement spend in 2014 was **DMPA_DEPO with \$31,827,290.20 in 2014, 24.2% of the total procurement**. In the previous year the item with the highest procurement spend was **CONDOM 53 STANDARD with \$26,726,454.00** that was equal to **17,7% of the total spend in 2013**.

The item with the lowest procurement spend in 2014 was ZINNIA with only \$2,835, equal to 0.002% of the total procurement spend and 0.3% of the total number of orders. In 2013 the item with the lowest procurement spend was s **CONDOM 54 STANDARD** with only \$3,003.00, equal to 0.002% of the total procurement spend. This item was not procured at all in 2014.

The **CATEGORY with the highest procurement spend was INJECTABLE CONTRACEPTIVES with \$45,433,138.60 and 318 orders. This represents 34.6% of the total procurement spend and 34.3% of the total number of orders**. SUBDERMAL IMPLANTS is the second category with the highest procurement spend (\$28,842,969.42 and 109 orders). In 2013 the category with the highest procurement spend was SUBDERMAL IMPLANTS with \$49,467,076.28 and 171 orders, this represented 32.8% in terms of procurement spend and 17.3% of the total number of orders.

The CATEGORY with the lowest procurement spend is LUBRICANTS with only \$309,393.63 and 34 orders, this represents 0.2% of the total procurement spend and 3.7% of the number of orders. In 2013 the category with the lowest procurement spend was also LUBRICANTS, with \$406,417.06 and 36 orders, which represented 0.3% of the total procurement spent and 3.6% of the total number of orders issued in 2013.

Injectable contraceptives, with \$45,433,138.60 that is equal to 34.6% of the total procurement spend, is the 1st category in terms of procurement spend and it is composed by 7 ITEMS. **In 2014 there has been a 36.5% increase in the procurement of Injectable Contraceptives from 2013.**

Subdermal Implants, with **\$28,842,969.42 which is equal to 22% of the total procurement spend,** is the **2nd category in terms of procurement spend** and it is composed by 2 ITEMS. In 2013 this was the highest spend category but the **procurement of subdermal implants has decreased by 42% in the last year.**

Male Condoms, with **\$21,318,392.48 that is equal to 16.2% of the total procurement spend,** is the **3rd category in terms of procurement spend** and it is composed by 10 ITEMS. In 2013 the spend in this category was \$29,639,764.20, meaning a **decrease of 28% from 2013 to 2014.**

¹ Complete list of ITEMS available in the appendixes

Combined Low Dose OC Pills, with **\$22,385,895.35** that is equal to **17.05%** of the total procurement spend, is the **4th category in terms of procurement spend** and it is composed by **4 ITEMS**. The procurement of Combined Low Dose OC Pills has increased by 32% since 2013.

Female Condoms, with **\$8,196,498.00** that is equal to **6.2%** of the total procurement spend, is **5th category in terms of procurement spend** and it is composed by **1 ITEM**. The procurement of Female Condoms has decreased by 27% since 2013.

Progestagen Only Pills, with **\$3,776,509.41** that is equal to **2.9%** of the total procurement spend, is the **6th category in terms of procurement spend** and it is composed by **2 ITEMS**. The procurement of POP has decreased by 30% since 2013.

Intra Uterine Devices, with **\$325,060.15** that is equal to **0.2%** of the total procurement spend, is the **7th category in terms of procurement spend** and it is composed by **4 ITEMS**. The procurement of IUDs has decreased by 73% from 2013.

Emergency contraceptives, with a procurement spend of **\$693,894.80**, **0.5%** of the total procurement spend in 2014, is the **8th category in terms of procurement spend** and it is composed by **2 ITEMS**. The procurement of Emergency Contraceptives has decreased by 22% since 2013.

Lubricants, with **\$309,383,63** which represents only **0.2%** of the total procurement spend in 2014, is the **9th category in terms of procurement spend**. It is composed of **3 ITEMS**, but due to the low procurement spend and to the similarity between the single ITEMS, in this report they are going to be **considered as 1**. The procurement of lubricants has decreased by 24% since 2013.

The country with the highest procurement spend was NIGERIA with a total procurement spend of \$9,347,203.01 equal to 7.2% of the total spend in 2014. In 2013 it was UGANDA with a total procurement spend of \$11,120,573.50, equal to 7.4% of the total spend in 2013.

The country with the lowest procurement was THAILAND, with \$6,184.50, equal to 0.005% of the total procurement. In 2013 it was BANGLADESH, with only \$2,850, equal to 0.002% of the total procurement. We do not see significant changes in the procurement share of the country with the lowest procurement.

In 2014 the region with the highest procurement spend and the highest number of orders was Africa, with \$83,669,436.30 and 518 orders, equal to 63.7% of the procurement spend and 55,9% of the orders. In 2013 the region with the highest procurement spend and the highest number of POs was also FRICA with \$92,062,670.89, equal to 61% of the total procurement spend for 2013 and 496 POs, equal to 50% POs. **The procurement in Africa has decreased by 10% in value and by 4.4% in number of orders since 2013.**

For the year 2014, PSB STOCK was composed by **3ITEMS** each belonging to a different CATEGORY, **MALE CONDOMS, FEMALE CONDOMS and IUDs**. The total procurement spend for PSB STOCK was **\$5,783,355** that is equal to **4.4%** of the total spend in 2014 and **60% less in value than in 2013**.

Total shipments from PSB Stock in 2014 (MC, FC, IUDs, RHKits) were \$12,236,135.73. In 2013 shipments from stock were for a total value of \$13,170,318. Shipments from stock have decreased by 7.6% in the last year.

RH Kit 2A, clean delivery Kit for individual use, was the kit that was shipped the most, by value, representing 18,7% of the total shipments of kits by value.

BAYER PHARMA AG is the vendor that received the highest amount of procurement value with \$43,799,750.68 and 319 orders in 2014. This means 33.3% of the total procurement value and 34.4% of the number of POs. This has increased from 2013, where Bayer Pharma was also the vendor with the highest procurement value, with \$33,289,548.49 and 275 orders in 2013 (22.1% of the procurement value and 27.7% of the POs in 2013). Together BAYER PHARMA AG, PFIZER OVERSEAS LLC and MSD B V sum up to \$97,197,741.39, equal to 74.03% of the total procurement in contraceptives in 2014.

Spend analysis

Overview

In the year 2014 UNFPA procured from 40 ITEMS², compared to only 34 in the previous year. UNFPA’s contraceptive offer is composed of **9 SUB-CATEGORIES**.

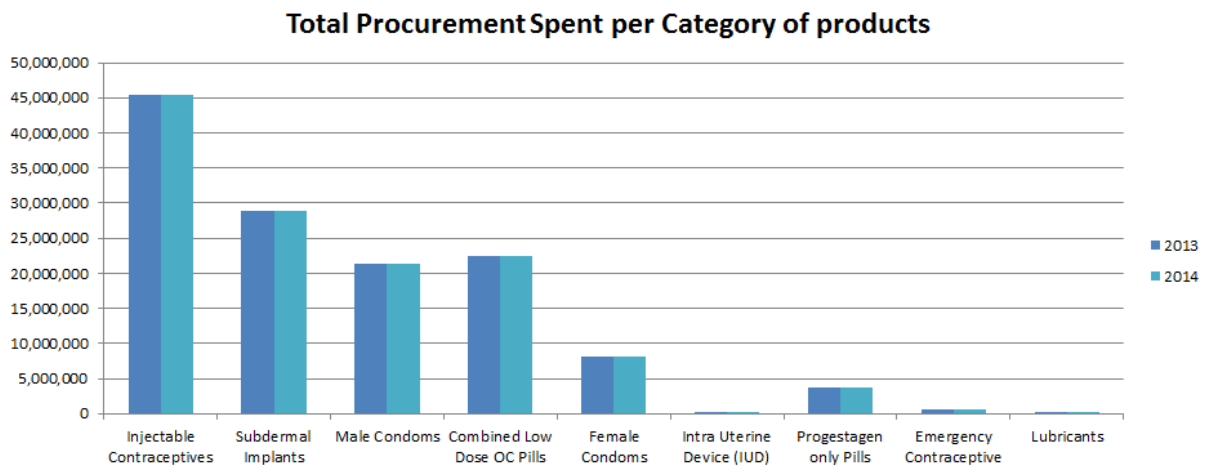
Table 1: All Contraceptive Categories 2014

Contraceptive Categories 2013
Injectable Contraceptives
Subdermal Implants
Male Condoms
Combined Low Dose OC Pills
Female Condoms
Intra Uterine Device (IUD)
Progestagen only Pills
Emergency Contraceptive
Lubricants

Compared to 2013, **1 ITEMS are not offered anymore** while **7 NEW ITEMS** have been added to the offer.

In 2014 the number of CATEGORIES remains the same as in 2013.

Figure 2: Total procurement spend by categories 2013-2014



The total procurement spend for contraceptives in 2014 is \$131,281,741.84 for a total of 927 orders.

² Complete list of ITEMS available in the appendixes

Table 3: Total Procurement Spend and Number of POs by Category

CATEGORY	PROCUREMENT SPENT 2014 (USD)	PROCUREMENT SPENT 2013 (USD)	VARIATION 2013/2014	NUMBER OF ORDERS 2014	NUMBER OF ORDERS 2013	VARIATION 2013/2014
Injectable Contraceptives	\$45,433,138.60	\$35,685,717.13	27%	318	275	15.6%
Subdermal Implants	\$28,842,969.42	\$49,467,076.28	-42%	109	171	-36.3%
Male Condoms	\$21,318,392.48	\$29,639,764.20	-28%	135	145	-6.9%
Combined Low Dose OC Pills	\$22,385,895.35	\$16,928,094.45	32%	118	125	-5.6%
Female Condoms	\$8,196,498.00	\$11,200,510.00	-27%	30	81	-63.0%
Intra Uterine Device (IUD)	\$325,060.15	\$1,203,255.64	-73%	56	57	-1.8%
Progestagen only Pills	\$3,776,509.41	\$5,356,783.68	-30%	67	59	13.6%
Emergency Contraceptive	\$693,894.80	\$889,817.50	-22%	60	43	39.5%
Lubricants	\$309,383.63	\$406,417.06	-24%	34	36	-5.6%
Grand Total	\$131,281,741.84	\$150,777,435.94	-13%	927	992	-6.6%

The procurement spend has decreased by 13% in value and by 6,6% in number of orders since 2013. In 2013 the procurement spend was \$150,775,375.97 for a total of 992 orders.

The information of the evolution in the procurement of the different categories in the last 3 years is displayed in the following tables and charts.

Table 4: Total Procurement Spend and Number of POs by Category

CATEGORY	PROCUREMENT SPENT 2012 (USD)	PROCUREMENT SPENT 2013 (USD)	PROCUREMENT SPENT 2014 (USD)
Injectable Contraceptives	27,499,733.14	35,685,717.13	45,433,138.60
Subdermal Implants	50,266,600.00	49,467,076.28	28,842,969.42
Male Condoms	18,372,971.90	29,639,764.20	21,318,392.48
Combined Low Dose OC Pills	12,378,357.37	16,928,094.45	22,385,895.35
Female Condoms	11,210,678.00	11,200,510.00	8,196,498.00
Intra Uterine Device (IUD)	1,178,808.69	1,203,255.64	325,060.15
Progestagen only Pills	4,249,105.82	5,356,783.68	3,776,509.41
Emergency Contraceptive	154,773.44	889,817.50	693,894.80
Lubricants	360,207.21	406,417.06	309,383.63
Grand Total	125,671,235.57	150,777,435.94	131,281,741.84

Figure 5: Variation in the total procurement spend (2012-2014)

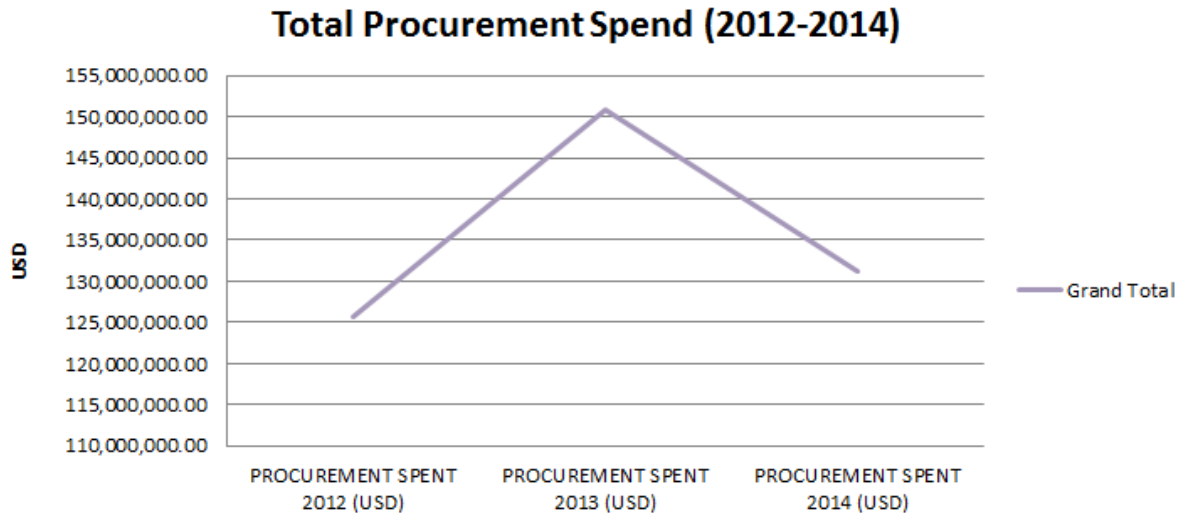


Figure 6: Variation in the total procurement spend by category (2012-2014)

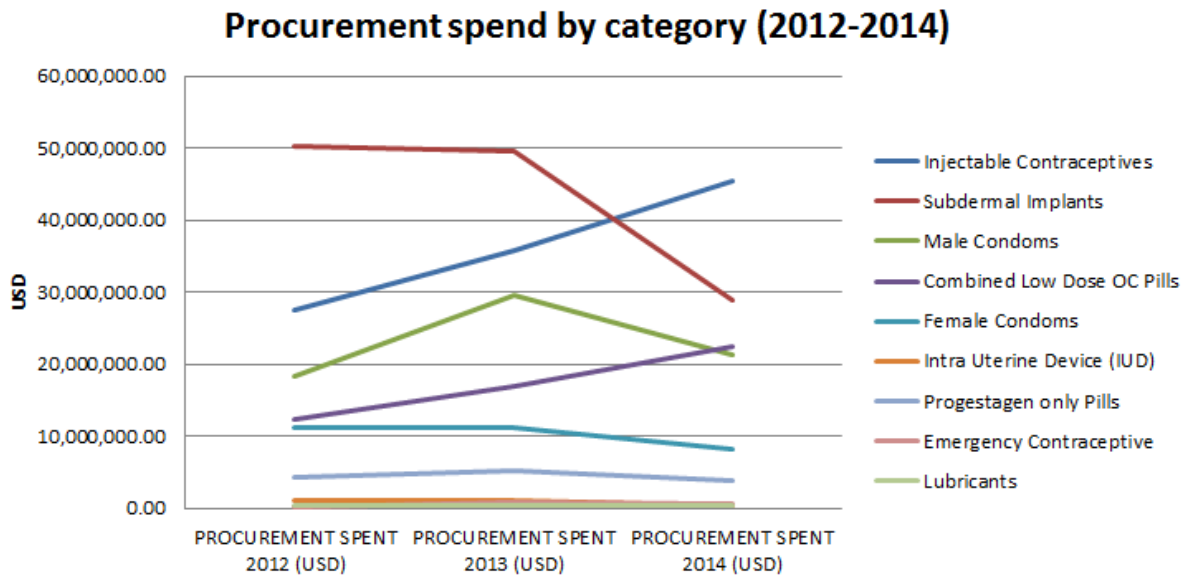


Figure 7: Variation in the total number of POs by category

Total Number of POs by category

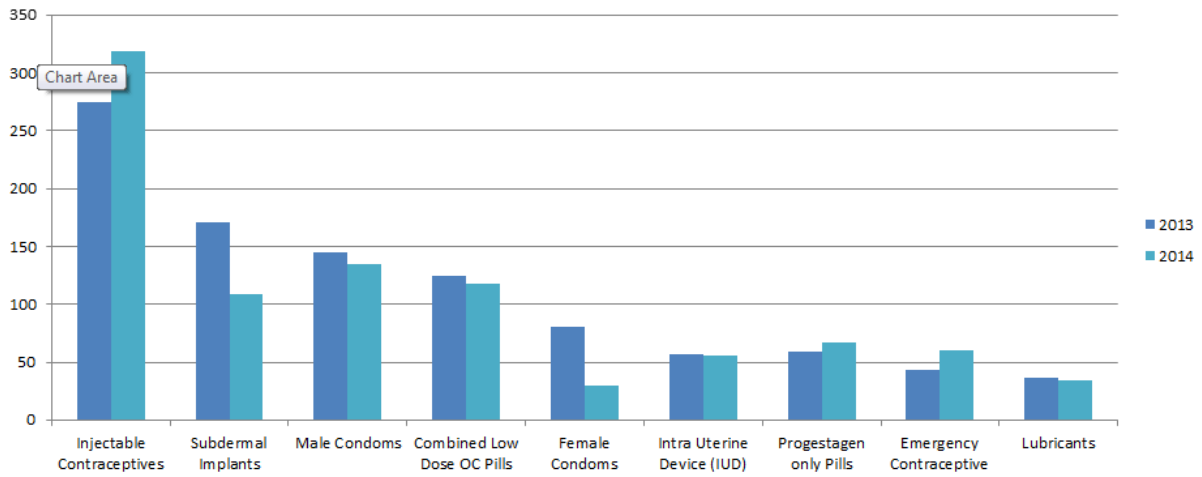


Table 8: Year on year variation of total number of items, procurement spend, number of POs, average PO value and average frequency of POs per year

	2013	2014	VARIATION YEAR ON YEAR
Total number of items	34	40	51%
Total procurement spend	\$150,775,375.97	\$131,281,741.84	-14.8%
Total number of POs	991	927	-6.9%
Average PO value	\$152,144.68	\$141,620.00	-7.4%

By Item

The item with the **highest procurement spend is DMPA_DEPO with \$31,827,290.20 in 2014, 24.2% of the total procurement.** In 2013 the item with the highest procurement spend was CONDOM 53 STANDARD with \$26,726,454.00, equal to 17.7% of the total spend in 2013. In 2014 JADELLE (\$18,008,950.00) was the second item with highest procurement and CONDOM 53 STANDARD (\$17,665,934.46) the third.

The item with the lowest procurement spend in 2014 was ZINNIA with only \$2,835, equal to 0.002% of the total procurement spend and 0.3% of the total number of orders. In 2013 the item with the lowest procurement spend was CONDOM 54 STANDARD with only \$3,003.00, equal to 0.002% of the total procurement spend. This item was not procured at all in 2014.

Table 9: Year on year main values variation for the items with the lowest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Bottom item	CONDOM 54 STANDARD	ZINNIA	-
Bottom item spend	\$3,003.00	\$2,835	-5.9%
Bottom item spend in %	0.002%	0.002	0
Bottom item number POs	1	3	66.7%
Bottom item number POs %	0.1%	0.002%	-4900%

The ITEM with the highest number of POs was SYRINGESOLO1ML with 147 orders, representing 15.8% of the total procurement orders. DMPA_DEPO (113 orders), CONDOM 53 STANDARD (89 orders) and JADELLE (71 orders) were the following most ordered items. In 2013 the item with the highest number of POs was JADELLE with 125 orders, representing 12.6% of the total procurement orders.

Table 10: Year on year main values variation for the items the highest number of POs

	2013	2014	VARIATION YEAR ON YEAR
Item with more POs	JADELLE	SYRINGESOLO1ML	-
Number of POs	125	147	15%
% of total POs	12.6%	15.8%	20.3%

There were 6 ITEMS with only 1 PO in 2014 (COMDOMTHICK, CONDOMTHIN, CONDOM49DOTTED, DAISY30, ZINNIA_P and ZINNIA_F). In 2012 there were also 6 items with only one order (DMPA_PETOGEN, CONDOM53COLOR, CONDOM54STANDARD, CONDOMTHICK, CONDOMOTHER).

Table 11: Year on year variation in the number of items with only 1 PO

	2013	2014	VARIATION YEAR ON YEAR
Items with only 1 PO	DMPA_PETOGEN, CONDOM53COLOR, CONDOM54STANDARD, CONDOMTHICK, CONDOMOTHER	COMDOMTHICK, CONDOMTHIN, CONDOM49DOTTED, DAISY30, ZINNIA_P and ZINNIA_F	-
Number of items with only 1 PO	6	6	0%

By Category

The category with the highest procurement spend was **INJECTABLE CONTRACEPTIVES** with **\$45,433,138.60** and **318 orders**. This represents **34.6%** of the total procurement spend and **34.3%** of the total number of orders. **SUBDERMAL IMPLANTS** is the second category with the highest procurement spend (\$28,842,969.42 and 109 orders). In 2013 the category with the highest procurement spend was **SUBDERMAL IMPLANTS** with \$49,467,076.28 and 171 orders, this represented 32.8% in terms of procurement spend and 17.3% of the total number of orders. The procurement of subdermal implants has decreased by 42% in the last year.

Table 12: Year on year main values variation for the category with the highest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Top category	SUBDERMAL IMPLANTS	INJECTABLE CONTRACEPTIVES	-
Top category spend	\$49,467,076.28	\$45,433,138.60	-8.9%
Top category spend in %	32.8%	34.6%	5.2%
Top category number POs	171	318	46.2%
Top category number POs %	17.3%	34.3%	49.6%

The category with the lowest procurement spend is **LUBRICANTS** with only \$309,393.63 and 34 orders, this represents 0.2% of the total procurement spend and 3.7% of the number of orders. In 2013 the category with the lowest procurement spend was also **LUBRICANTS**, with \$406,417.06 and 36 orders, which represented 0.3% of the total procurement spend and 3.6% of the total number of orders issued in 2013. The spend in lubricants has, therefore, decreased by more than 30% in the last year.

Table 13: Year on year main values variation for the category with the lowest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Bottom category	LUBRICANTS	LUBRICANTS	-
Bottom category spend	\$406,417.06	\$309,393.63	-31.4%
Bottom category spend in %	0.3%	0.2%	-50.0%
Bottom category number POs	36	34	-5.9%
Bottom category number POs %	3.6%	3.7%	2.7%

The category with the highest number of POs was **INJECTABLE CONTRACEPTIVES**, with **318 orders** representing **34.3% of the total number of orders for 2014**. In 2013 it was the same category the one with the highest number of POs, INJECTABLE CONTRACEPTIVES, with 275 orders, representing 27.7% of the total orders for 2013. As detailed in the table below, the procurement of injectables has increased since 2013 both in value and in number of POs.

Table 14: Year on year main values variation for the category with the highest number of POs

	2013	2014	VARIATION YEAR ON YEAR
Category with higher amount of POs	INJECTABLE CONTRACEPTIVES	INJECTABLE CONTRACEPTIVES	-
Number of POs	275	318	13.5%
% of POs against total number of POs	27.5%	34.3%	19.8%
Value for the POs of the higher category on number of POs	\$35,685,717.13	\$45,433,138.60	21.5%
% of the value of the POs of the higher category against the total procurement value	23.7%	34.6%	31.5%

The category with the lowest number of POs in 2014 was LUBRICANTS, with only 34 POs, 3.7% of the total number of POs. In 2013, the category with the lowest number of POs was also LUBRICANTS with 36 POs, 3.6% of the total number of POs in 2013. The procurement of Lubricants has continued to decrease from 2013 to 2014 as shown in the table below.

Table 15: Year on year main value variation for the category with the lowest number of POs

	2013	2014	VARIATION YEAR ON YEAR
Category with lowest amount of POs	LUBRICANTS	LUBRICANTS	-
Number of POs	36	34	-5.9%
% of POs against total number of POs	3.6%	3.7%	2.7%
Value for the POs of the higher category on number of POs	\$406,417.06	\$309,383.36	-31.4%
% of the value of the POs of the higher category against the total procurement value	0.27%	0.24%	-12.5%

Subdermal Implants

This category, with \$49,467,076.28 which is equal to 22% of the total procurement spend, is the 2nd category in terms of procurement spend and it is composed of 2 ITEMS. In 2013 the spend was \$49,467,076.28 equal to 33.8% of the total procurement spend. The procurement of subdermal implants has decreased by 42% in the last year.

JADELLE, which is procured from BAYER SHERING PHARMA OY, with \$18,008,950.00 is the 2nd item in terms of procurement spend (after DMPA_DEPO). IMPLANON, with \$10,834,019.42 is the 5th item in terms of procurement spend.

Table 16: Subdermal Implants' values by Item

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Subdermal Implants	IMPLANON	\$10,834,019.42	1,213,893	38	\$285,105.77
	JADELLE	\$18,008,950.00	2,118,700	71	\$253,647.18
TOTAL Subdermal Implants		\$28,842,969.42	3,332,593	109	\$264,614.40

Subdermal implants are procured in all REGIONS.

Africa is the region which procures the highest amount with \$20,544,858.00 that is equal to 71.2% of the total procurement spend for subdermal implants.

Table 17: Subdermal Implants' values by Region

Category	Region	Procurement Spent (USD)	Quantity	Number of Orders	Average Order (USD)
Subdermal Implants	Africa	\$20,544,858.00	2,415,476	72	\$285,345.25
	ASEA	\$2,325,364.42	272,871	19	\$122,387.60
	Latin America & The Caribbean	\$1,706,053.00	142,282	9	\$189,561.44
	North America	\$36,550.00	4,300	1	\$36,550.00
	NGO_UK	\$4,230,144.00	497,664	8	\$528,768.00
Subdermal Implants Total		\$28,842,969.42	3,332,593	109	\$264,614.40

7 out of the top 10 countries per procurement spend in subdermal implants are African countries. Other countries in the top10 are UK, Philippines and Ecuador.

All together, the top 10 countries sum up to \$19,718,620.42 that is equal to 68,4% of the total procurement spend.

NGOs in UK represent the highest procurement spend with \$4,230,144.00 that is equal to 14.7% of the total procurement spend in this category.

Table 18: Top 10 countries per procurement spend in "Subdermal Implants"

Category	Country Name	Procurement Spent (USD)	Quantity	Number of Orders	Average Order (USD)
Subdermal Implants	NGO	\$4,230,144.00	497,664	8	\$528,768.00
	Nigeria	\$3,299,972.00	388,232	5	\$659,994.40
	Burkina Faso	\$2,112,250.00	248,500	3	\$704,083.33
	Tanzania	\$1,822,978.00	214,468	11	\$165,725.27
	Burundi	\$1,737,400.00	204,400	1	\$1,737,400.00
	Niger	\$1,453,704.00	171,024	3	\$484,568.00
	Kenya	\$1,371,084.00	161,304	2	\$685,542.00
	Ethiopia	\$1,359,932.00	159,992	3	\$453,310.67
	Philippines	\$1,272,656.42	149,023	4	\$318,164.11
	Ecuador	\$1,058,500.00	69,000	2	\$529,250.00
Subdermal Implants Total		19,718,620.42	2,263,607	42	\$469,490.96

Injectable contraceptive

This category, with \$45,433,138.60 that is equal to 34.6% of the total procurement spend, is the 1st category in terms of procurement spend and it is composed of 7 ITEMS. In 2013 the procurement spend in this category was \$35,685,717.13 and the procurement has increased by 27% since the previous year.

DMPA_DEPO, which is procured from PFIZER, with \$31,8827,290.20 is the Injectable contraceptive that is procured the most.

Injectable contraceptives are procured in all regions.

Africa is the region which procures the highest amount with \$22,115,833.13 that is equal to 62% of the total procurement spend for injectable contraceptives.

Table 19: Injectable Contraceptives' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Injectable Contraceptives	Africa	31,015,024.00	67,669,600	187	165,855.74
	ASEA	7,379,227.00	16,945,175	70	105,417.53
	Latin America & The Caribbean	6,331,839.60	7,407,389	46	137,648.69
	North America	13,900.00	20,000	2	6,950.00
	NGO_UK	693,148.00	1,448,500	13	53,319.08
Injectable Contraceptives Total		45,433,138.60	93,490,664	318	142,871.51

**The figures in the above chart show numbers including the Syringes, needed to administer some of the Injectables. For a breakdown of contraceptive/syringes please see below:*

ITEM	Procurement Spend (USD)	Quantity
Injectable Contraceptives	\$41,798,629.60	48,706,464
Syringes	\$3,634,509	44,784,200
TOTAL	\$45,433,138.60	93,490,664

8 out of the top 10 countries per procurement spend in injectable contraceptives are African countries.

All together, the top 10 countries sum up to \$25,555,534.40 that is equal to 56.2% of the total procurement spend in this category.

Malawi is the country with the highest procurement spend with \$4,091,872.00 that is equal to 9% of the total procurement for Injectable Contraceptives.

Table 20: Top 10 countries per procurement spend in "Injectable Contraceptives"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Injectable Contraceptives	Malawi	4,091,872.00	9,914,800.00	18.00	227,326.22
	Madagascar	3,879,995.00	10,277,000.00	7.00	554,285.00
	Nigeria	2,763,882.00	4,815,300.00	15.00	184,258.80
	Myanmar	2,738,262.00	6,598,700.00	9.00	304,251.33
	Ecuador	2,656,154.40	1,413,600.00	4.00	664,038.60
	Ghana	2,608,479.00	6,180,700.00	9.00	289,831.00
	Ethiopia	1,848,410.00	4,454,000.00	4.00	462,102.50
	Kenya	1,738,720.00	4,346,800.00	2.00	869,360.00
	Cote D'Ivoire	1,710,882.00	3,063,600.00	6.00	285,147.00
	Uganda	1,518,878.00	2,824,200.00	5.00	303,775.60
Injectable Contraceptives Total		25,555,534.40	53,888,700.00	79.00	323,487.78

*The figures in the above chart show numbers including the Syringes, needed to administer some of the Injectables



Contraceptives Spend Analysis

2014



Contraceptives Spend Analysis

2014

Male Condoms

This category, with \$21,318,392.48 that is equal to 16.2% of the total procurement spend, is the 3rd category in terms of procurement spend and it is composed of 12 ITEMS. In 2013 the spend in this category was \$29,639,764.20, meaning a decrease of 28% from 2013 to 2014.

CONDOM53STANDARD, which can be procured from 14 different suppliers, and with a spend of \$17,665,934.46 is the 3rd item in terms of procurement spend and it is the condom that is procured the most (82.9% of the total male condom procurement spend).

Table 217: Condoms' values by item

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)	
Male Condoms	CONDOM 49 STANDARD	308,649.50	77,635	8	38,581.19	
	CONDOM 53 STANDARD	17,665,934.46	4,426,677	89	198,493.65	
	CONDOM49FLAVORSCEN	235,025.48	56,092	3	78,341.83	
	CONDOM53COLOR	1,307,182.20	308,636	5	261,436.44	
	CONDOM53DOTTED	65,885.45	15,625	2	32,942.73	
	CONDOM53FLAVORSCEN	938,647.35	221,077	15	62,576.49	
	CONDOM53RIBBED	83,772.25	20,417	2	41,886.13	
	CONDOMTHICK	17,760.00	4,000	1	17,760.00	
	CONDOMOTHER	541,046.29	107,747	5	108,209.26	
	CONDOMTHIN	52,900.00	10,000	1	52,900.00	
	CONDOM49DOTTED	9,922.50	2,450	1	9,922.50	
	CONDOM5253OTHER	91,667.00	22,000	3	30,555.67	
	Male Condoms Total		21,318,392.48	5,272,356	135	157,914.02

Condoms are procured in all regions.

Africa is the region which procures the highest amount with \$12,439,885.27 that is equal to 58.3% of the total procurement spend in Male Condoms.

Table 22: Condoms' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Male Condoms	Africa	12,439,885.27	2,999,131.00	53.00	234,714.82
	ASEA	1,882,837.13	446,081.00	47.00	40,060.36
	Latin America & The Caribbean	2,415,274.02	685,190.00	20.00	120,763.70
	North America	4,197,473.56	1,055,904.00	14.00	299,819.54
	NGO_UK	382,922.50	86,050.00	1.00	382,922.50
Male Condoms Total		21,318,392.48	5,272,356.00	135.00	157,914.02

The procurement spend for PSB Stock represent the highest in this category with \$4,197,473.56 equal to 26.6% of the total procurement spend of Male Condoms.

Table 23: Top 10 Countries per procurement spend in "Condoms"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Male Condoms	PSB Stock	4,197,473.56	1,055,904	14	299,819.54
	Uganda	2,387,753.82	615,384	5	477,550.76
	Nigeria	1,989,815.19	461,751	6	331,635.87
	Kenya	1,841,028.00	455,700	3	613,676.00
	Democratic Republic of Congo	1,599,452.00	388,550	9	177,716.89
	Mozambique	1,261,825.00	296,900	3	420,608.33
	Ecuador	790,978.72	299,794	6	131,829.79
	Ethiopia	705,255.42	154,724	3	235,085.14
	Malawi	544,592.00	134,800	4	136,148.00
	Venezuela	417,600.00	90,000	1	417,600.00
Male Condoms Total		15,735,773.71	3,953,507	54	291,403.22

Combine Low Dose OC Pills

This category, with \$22,385,895.35 that is equal to 17.05% of the total procurement spend, is the 4th category in terms of procurement spend and it is composed by 6 ITEMS. The procurement of Combined Low Dose OC Pills has increased by 32% since 2013.

MICROGYNON30, which is procured from BAYER SHERING PHARMA AG, with \$16,468,480.98, is the 4th highest procurement spend item and represents the 73.5% of the procurement of Combined Low Dose OC Pills.

Table 24: Combine Low Dose OC Pills values by item

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Combined Low Dose OC Pills	DAISY30	72,212.40	100,295	1	72,212.40
	MARVELON28	5,793,685.37	8,632,460	10	579,368.54
	MICROGYNON30	16,468,480.98	60,994,373	102	161,455.70
	ZINNIA	2,835.00	12,600	3	945.00
	ZINNIA_P	27,600.00	120,000	1	27,600.00
	ZINNIA_F	21,081.60	87,840	1	21,081.60
Combined Low Dose OC Pills Total		22,385,895.35	69,947,568	118	189,710.98

Combined low dose OC pills are procured in all regions.

Africa is the region which procures the highest amount with \$10,902,780.75 that is equal to 48.7% of the total procurement spend.

Table 25: Combine Low Dose OC Pills' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Combined Low Dose OC Pills	Africa	10,902,780.75	27,871,902.00	60.00	181,713.01
	ASEA	8,987,915.39	33,034,165.00	36.00	249,664.32
	Latin America & The Caribbean	2,032,738.29	7,361,501.00	16.00	127,046.14
	North America	27,600.00	120,000.00	1.00	27,600.00
	NGO_UK	434,860.92	1,560,000.00	5.00	86,972.18
	Combined Low Dose OC Pills Total		22,385,895.35	69,947,568.00	118.00

5 out of 10 of the top 10 countries per procurement spend in combined low dose OC pills are African countries.

All together, the top 10 countries sum up to \$16,192,628.84 that is equal to 72.3% of the procurement of Combined Low Dose OC Pills.

Zimbabwe is the country with the highest procurement spend with \$4,786,583.93 equal to 29.6% of the total procurement of Combine Low Dose OC Pills.

Table 26: Top 10 Countries per procurement spend in "Combine Low Dose OC Pills"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Combined Low Dose OC Pills	Zimbabwe	4,786,583.93	7,179,840.00	1.00	4,786,583.93
	Philippines	4,628,571.66	17,142,858.00	3.00	1,542,857.22
	Yemen	1,487,714.36	5,508,360.00	4.00	371,928.59
	Myanmar	1,369,282.32	5,071,416.00	4.00	342,320.58
	Sudan	857,709.16	1,237,140.00	1.00	857,709.16
	Ethiopia	712,476.00	2,638,800.00	1.00	712,476.00
	Paraguay	694,585.80	2,572,540.00	2.00	347,292.90
	Burkina Faso	598,946.40	2,218,320.00	2.00	299,473.20
	Democratic Republic of Congo	567,843.21	2,103,123.00	4.00	141,960.80
	Cote D'Ivoire	488,916.00	1,810,800.00	2.00	244,458.00
Combined Low Dose OC Pills Total		16,192,628.84	47,483,197.00	24.00	674,692.87

Female Condoms

This category, with \$8,196,498.00 that is equal to 6.2% of the total procurement spend, is 5th category in terms of procurement spend and it is composed of 2 ITEM. The procurement of Female Condoms has decreased by 27% since 2013.

In this category FEMALECONDOMCUPID was added as a new item in 2014. However, FEMALECONDOM2 from The Female Health Company represents 99.5% of the procurement for Female Condoms.

Table 27: Female Condoms' values by Items

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Female Condoms	FEMALECONDOM2	8,155,068.00	14,700,400	26	313,656.46
	FEMALECONDOMCUPID	41,430.00	89,000	4	10,357.50
Female Condoms Total		8,196,498.00	14,789,400	30	273,216.60

Female condoms are procured in all regions.

Africa is the region which procures the highest amount \$6,606,558.00 that is equal to 80.6% of the total procurement spend for Female Condoms.

Table 28: Female Condoms' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Female Condoms	Africa	6,606,558.00	11,907,400.00	24.00	275,273.25
	ASEA	10,880.00	24,000.00	2.00	5,440.00
	Latin America & The Caribbean	33,060.00	58,000.00	1.00	33,060.00
	North America	1,546,000.00	2,800,000.00	3.00	515,333.33
Female Condoms Total		8,196,498.00	14,789,400.00	30.00	273,216.60

9 out of the top 10 countries per procurement spend in injectable contraceptives are Africans.

All together, the top 10 countries sum up to \$7,806,635.00 that is equal to 95.2% of the total procurement spend in this category.

Table 29: Top 10 Countries per procurement spend in "Female Condoms"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Female Condoms	PSB Stock	1,546,000.00	2,800,000.00	3.00	515,333.33
	Uganda	1,135,530.00	2,046,000.00	3.00	378,510.00
	Cameroon	1,047,800.00	1,881,000.00	4.00	261,950.00
	Nigeria	1,042,290.00	1,878,000.00	4.00	260,572.50
	Mozambique	832,500.00	1,500,000.00	1.00	832,500.00
	Democratic Republic of Congo	654,900.00	1,180,000.00	1.00	654,900.00
	Malawi	555,000.00	1,000,000.00	1.00	555,000.00
	Tanzania	511,155.00	921,000.00	1.00	511,155.00
	Madagascar	275,000.00	500,000.00	1.00	275,000.00
	Swaziland	206,460.00	372,000.00	1.00	206,460.00
Female Condoms Total		7,806,635.00	14,078,000.00	20.00	390,331.75

Progestagen Only Pills

This category, with \$3,776,509.41 that is equal to 2.9% of the total procurement spend, is the 6th category in terms of procurement spend and it is composed by 2 ITEMS. The procurement of POP has decreased by 30% since 2013.

MICROLUT35, which is procured from BAYER SHERING PHARMA AG, with \$3,199,148.70, is the Progestagen only pill that is procured the most.

Table 30: Progestagen Only Pills' values by Item

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Progestagen only Pills	EXLUTON	577,360.71	1,394,771.00	14.00	41,240.05
	MICROLUT35	3,199,148.70	10,663,829.00	53.00	60,361.30
Progestagen only Pills Total		3,776,509.41	12,058,600.00	67.00	56,365.81

Progestagen only pills are procured in all regions.

Africa is the region which procures the highest amount with \$1,661,574.81 that is equal to 44% of the total spend in Progestagen Only Pills.

Table 31: Progestagen Only Pills' values by region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Progestagen only Pills	Africa	1,661,574.81	5,108,352.00	42.00	39,561.31
	ASEA	1,914,162.81	6,313,908.00	18.00	106,342.38
	Latin America & The Caribbean	185,659.70	595,828.00	5.00	37,131.94
	NGO_UK	15,112.09	40,512.00	2.00	7,556.05
Progestagen only Pills Total		3,776,509.41	12,058,600.00	67.00	56,365.81

6 out of the top 10 countries per procurement spend in Progestagen Only Pills contraceptives are Africans.

All together, the top 10 countries sum up to \$2,930,538.91 that is equal to 77.6% of the total procurement spend in this category.

Yemen is the country with the highest procurement spend with \$1,202,040.00 equal to 31.8% of the total procurement spend for Progestagen Only Pills.

Table 32: Top 10 countries per procurement spend in "Progestagen Only Pills"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Progestagen only Pills	Yemen	1,202,040.00	4,006,800.00	3.00	400,680.00
	Sudan	436,762.21	1,056,768.00	1.00	436,762.21
	Tanzania	255,143.70	850,479.00	4.00	63,785.93
	Kenya	212,112.00	707,040.00	1.00	212,112.00
	Papua New Guinea	194,868.00	649,560.00	1.00	194,868.00
	Malawi	156,000.60	520,002.00	2.00	78,000.30
	Iraq	136,172.70	453,909.00	1.00	136,172.70
	Syrian Arab Republic	126,000.00	420,000.00	1.00	126,000.00
	Ecuador	122,879.70	409,599.00	2.00	61,439.85
	Niger	88,560.00	295,200.00	1.00	88,560.00
Progestagen only Pills Total		2,930,538.91	9,369,357.00	17.00	172,384.64

Intra Uterine Device (IUD)

This category, with \$325,060.15 that is equal to 0.2% of the total procurement spend, is the 7th category in terms of procurement spend and it is composed by 3 ITEMS. The procurement of IUDs has decreased by 73% from 2013.

CUT380APOLYMER, which is procured from 4 different suppliers, with \$261,702.15 is the intra uterine device that is procured the most (80.5% of the total procurement for this category).

Table 33: Intra Uterine Devices' values by Items

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Intra Uterine Device (IUD)	CU375SHPOLYMER	27,948.00	84,000	2	13,974.00
	CU375STPOLYMER	35,410.00	111,000	4	8,852.50
	CUT380APOLYMER	261,702.15	811,396	50	5,234.04
Intra Uterine Device (IUD) Total		325,060.15	1,006,396	56	5,804.65

Intra uterine devices are procured in all regions.

ASEA is the region which procures the highest amount with \$79,414.80 that is equal to 24.4% of the procurement spend of IUDs.

Table 340: Intra Uterine Devices' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Intra Uterine Device (IUD)	Africa	95,981.85	279,500.00	28.00	3,427.92
	ASEA	79,414.80	260,860.00	17.00	4,671.46
	Latin America & The Caribbean	39,822.00	131,536.00	7.00	5,688.86
	North America	65,800.00	200,000.00	1.00	65,800.00
	NGO_UK	44,041.50	134,500.00	3.00	14,680.50
Intra Uterine Device (IUD) Total		325,060.15	325,060.15	1,006,396.00	56.00

3 out of the top 10 countries per procurement spend in injectable contraceptives are in Africa region and 4 in ASEA.

All together, the top 10 countries sum up to \$234,251.20 that is equal to 72.1% of the procurement spend for Intra Uterine Devices.

PSB Stock represents the highest spend with \$65,800 equal to 28.1% of the procurement spend for Intra Uterine Devices.

Table 35: Top 10 countries per procurement spend in "Intra Uterine Devices"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Intra Uterine Device (IUD)	PSB Stock	65,800.00	200,000.00	1.00	65,800.00
	NGO UK	44,041.50	134,500.00	3.00	14,680.50
	Cuba	27,468.00	84,000.00	2.00	13,734.00
	Lebanon	23,047.50	73,500.00	2.00	11,523.75
	Uganda	16,690.70	48,100.00	2.00	8,345.35
	Tajikistan	13,560.00	40,000.00	1.00	13,560.00
	Algeria	13,500.00	40,000.00	2.00	6,750.00
	Syrian Arab Republic	10,170.00	30,000.00	1.00	10,170.00
	Turkmenistan	10,000.00	40,000.00	1.00	10,000.00
	Kenya	9,973.50	30,500.00	1.00	9,973.50
Intra Uterine Device (IUD) Total		234,251.20	720,600.00	16.00	14,640.70

Emergency Contraceptives

This category, with a procurement spend of \$693,894.80, 0.5% of the total procurement spend in 2014, is one of the categories with the lowest procurement spend and it is composed by 5 ITEMS. 3 out of these 5 ITEMS have been added in 2014. The procurement of Emergency Contraceptives has decreased by 22% since 2013.

POSTINOR2 is the emergency contraceptive that is procured the most, representing 41.3% of the total spend in Emergency Contraceptives.

Table 36: Emergency contraceptives values by item

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Emergency Contraceptive	NORLEVO_1.5	112,714.80	170,780	19	5,932.36
	POSTINOR2	286,304.00	1,129,016	34	8,420.71
	Escapel	245,000.00	100,000	2	122,500.00
	REVOKE72	28,236.00	108,600	2	14,118.00
	EMERGENCY-0.75MG	21,640.00	108,200	3	7,213.33
Emergency Contraceptive Total		693,894.80	1,616,596	60	11,564.91

Emergency contraceptives are procured in all regions.

Africa is the region which procures the highest amount with \$342,602.00 that is equal to 49.4% of the procurement spend for Emergency Contraceptives.

Table 37: Emergency contraceptives' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Emergency Contraceptive	Africa	342,602.00	1,170,740.00	36.00	9,516.72
	ASEA	45,185.20	101,496.00	15.00	3,012.35
	Latin America & The Caribbean	295,790.00	324,800.00	7.00	42,255.71
	NGO_UK	10,317.60	19,560.00	2.00	5,158.80
	Emergency Contraceptive Total		693,894.80	1,616,596.00	60.00

4 of the top 10 countries are from the LAC region. All together, the top 10 countries sum up to \$578,481.20 that is equal to 83.4% of the procurement spend in Emergency Contraceptives.

Ecuador is the country with the highest spend with \$245,000 equal to 35.3% of the procurement spend for Emergency Contraceptives.

Table 38: Top 10 Countries per procurement spend in "Emergency Contraceptives"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Emergency Contraceptive	Ecuador	245,000.00	100,000	2	122,500.00
	Tanzania	134,100.00	536,400	3	44,700.00
	Mozambique	50,400.00	201,600	1	50,400.00
	Democratic Republic of Congo	41,940.00	79,200	5	8,388.00
	Zimbabwe	24,960.00	96,000	1	24,960.00
	Cuba	23,750.00	95,000	1	23,750.00
	Myanmar	18,691.20	28,320	1	18,691.20
	Paraguay	14,040.00	64,800	3	4,680.00
	Uruguay	13,000.00	65,000	1	13,000.00
	Burundi	12,600.00	50,400	1	12,600.00
Emergency Contraceptive Total		578,481.20	1,316,720	19	30,446.38

Lubricants

The total procurement spend for lubricants is \$309,383,63 which represents only 0.2% of the total procurement spend in 2014. This is the category with the lowest procurement spend. The procurement of lubricants has decreased by 24% since 2013.

This category, is composed by 3 ITEMS, but due to the low procurement spend and to the similarity between the single ITEMS, in this report they are going to be considered as 1.

Table 39: Lubricants values' by Items

CATEGORY	PRODUCT	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Lubricants	LUBRICANTWATER	309,383.63	797,926.00	34.00	9,099.52
Lubricants Total		309,383.63	797,926.00	34.00	9,099.52

Intra uterine devices are procured in Africa, ASEA and LAC regions.

ASEA is the region which procures the highest amount with \$147,420.63 that is equal to 47.7% of the procurement spend for Lubricants.

Table 40: Lubricants' values by Region

CATEGORY	REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Lubricants	Africa	60,171.62	2,378	16	3,760.73
	ASEA	147,420.63	6,259	13	11,340.05
	Latin America & The Caribbean	101,791.38	789,289	5	20,358.28
Lubricants Total		309,383.63	797,926	34	9,099.52

The top 10 countries have a total procurement spend of \$263,679.38, which represents 85.2% of the procurement spend for Lubricants. Pakistan is the country with the highest procurement spend with \$78,543.60 equal to 25.4% of the total procurement spend for Lubricants.

Table 41: Top 10 countries per procurement spend in "Lubricants"

CATEGORY	COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Lubricants	Pakistan	78,543.60	3,480.00	1.00	78,543.60
	Ecuador	60,000.00	1,000.00	1.00	60,000.00
	Cuba	23,482.51	750,240.00	1.00	23,482.51
	Myanmar	22,570.00	1,000.00	1.00	22,570.00

	People's Democratic Republic of Lao	18,648.96	1,098.00	2.00	9,324.48
	El Salvador	15,491.87	37,999.00	2.00	7,745.94
	Cameroon	13,316.30	590.00	1.00	13,316.30
	Lebanon	11,268.00	200.00	1.00	11,268.00
	Cote D'Ivoire	10,472.48	464.00	2.00	5,236.24
	Kenya	9,885.66	438.00	1.00	9,885.66
Lubricants Total		263,679.38	796,509.00	13.00	20,283.03

By Country

The country with the highest procurement spend was NIGERIA with a total procurement spend of \$9,347,203.01 equal to 7.2% of the total spend in 2014. In 2013 it was UGANDA with a total procurement spend of \$11,120,573.50, equal to 7.4% of the total spend in 2013.

Table 42: Year On year main values variation for the country with the highest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Top Country	Uganda	Nigeria	-
Top Country spend	\$11,120,573.50	\$9,347,203.01	-19%
Top country spend %	7.4%	7.2%	-2.8%
Top country number POs	27	35	22.9%
Top country % of POs from total POs	2.7%	3.8%	28.9%

The country with the lowest procurement was THAILAND, with \$6,184.50, equal to 0.005% of the total procurement. In 2013 it was BANGLADESH, with only \$2,850, equal to 0.002% of the total procurement. We do not see significant changes in the procurement share of the country with the lowest procurement.

Table 43: Year on year main values variation for the country with the lowest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Bottom Country	Bangladesh	Thailand	-
Bottom Country spend	\$2,850	\$6,184.50	53.9%
Bottom country spend %	0.002%	0.005%	60.0%
Bottom country number POs	1	2	50.0%
Bottom country % of POs from total POs	0.1%	0.2%	50.0%

The country with the highest number of POs was DEMOCRATIC REPUBLIC OF CONGO with 47 POs, 5.1% of the total. In 2013 it was also DRC the country with more POs, also 47 POs, equal to 4.7% of the total number of POs in 2013.

Table 44: Year on year main values variation for the country with the highest number of POs

	2013	2014	VARIATION YEAR ON YEAR
Country with more POs	Democratic Republic of Congo	Democratic Republic of Congo	-
Number of POs	47	47	0%
POs %	4.7%	5.1%	8%
POs spend	\$6,636,010.07	\$4,201,531.66	-58%
POs spend %	4,4%	3.2%	-38%

The countries with only 1 PO were 8: Ghana, Egypt, Costa Rica, Denmark, Eritrea, Mexico, Georgia and Bangladesh. In 2012 there were 12 countries with only one PO and in 2011 there were 23. We see a significant decrease on the number of countries with only 1 PO placed.

Table 45: Year on year variation in the number of countries with only 1 PO

	2013	2014	VARIATION YEAR ON YEAR
Countries with only 1 PO placed during the year	Ghana – Egypt - Costa Rica - Denmark – Eritrea - Mexico - Georgia - Bangladesh	Venezuela, Islamic Republic of Iran, Uzbekistan, Belize, Djibouti	-
Number of countries with only 1 PO	8	5	-60%

By Region

In 2014 the region with the highest procurement spend and the highest number of orders was Africa, with \$83,669,436.30 and 518 orders, equal to 63.7% of the procurement spend and 55.9% of the orders. In 2013 the region with the highest procurement spend and the highest number of POs was also AFRICA with \$92,062,670.89, equal to 61% of the total procurement spend for 2013 and 496 POs, equal to 50% POs. The procurement in Africa has decreased by 10% in value and by 4.4% in number of orders since 2013.

Table 46: Total Procurement Spend and Number of POs by Region

REGION	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Africa	83,669,436.30	119,424,479.00	518.00	161,524.01
ASEA	22,772,407.38	57,404,815.00	237.00	96,086.11
Latin America & The Caribbean	13,142,027.99	17,495,815.00	116.00	113,293.34
PSB Stock	5,783,355.00	4,050,000.00	16.00	361,459.69
Grand Total	125,367,226.67	198,375,109.00	887.00	141,338.47

Table 47: Year on year main values variation in the region with the highest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Top Region	Africa	Africa	-
Top region spend	\$92,062,670.89	\$83,669,436.30	10.0%
Top region spend %	68%	63.7%	-
Top region number POs	400	518	22.8%
Top region number POs %	46%	55.9%	-

The region with the lowest procurement spend in 2014 was LAC (Latin America and the Caribbean) with \$13,142,027.99, equal to 10.5% of the total procurement expenditure and 116 POs, equal to 13.1% of the total number of POs. In 2013 the region with the lowest procurement spend was also LAC with \$19,174,898.09, equal to 12.7% of the total procurement expenditure and 195 POs, equal to 19.7% of the total number of POs. The procurement of LAC region has decreased by more than 30% in terms of value and by 40% in number of POs.

Table 48: Year on year main value variation for the region with the lowest procurement spend

	2013	2014	VARIATION YEAR ON YEAR
Bottom Region	LAC	LAC	-
Bottom region spend	\$19,174,898.09	\$13,142,027.99	- 31.5%
Bottom region spend %	12.7%	10.5%	-
Bottom region number POs	195	116	-40.5%
Bottom region number POs %	19.7%	13.1%	-

Africa

Africa is the Region with the highest overall procurement spend. Together, the 2 top spending categories, SUBDERMAL IMPLANTS AND INJECTABLES CONTRACEPTIVES sum up to 61.6% of the total procurement in Africa in 2014. In 2013 these two categories added only to the 40% of the total procurement spend in Africa in 2013.

Table 49: Africa procurement spend breakdown by category

CATEGORY	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Injectable Contraceptives	31,015,024.00	67,669,600.00	187.00	165,855.74
Subdermal Implants	20,544,858.00	2,415,476.00	72.00	285,345.25
Male Condoms	12,439,885.27	2,999,131.00	53.00	234,714.82
Combined Low Dose OC Pills	10,902,780.75	27,871,902.00	60.00	181,713.01
Female Condoms	6,606,558.00	11,907,400.00	24.00	275,273.25
Intra Uterine Device (IUD)	95,981.85	279,500.00	28.00	3,427.92
Progestagen only Pills	1,661,574.81	5,108,352.00	42.00	39,561.31
Emergency Contraceptive	342,602.00	1,170,740.00	36.00	9,516.72
Lubricants	60,171.62	2,378.00	16.00	3,760.73
Grand Total	83,669,436.30	119,424,479.00	518.00	161,524.01

ASEA

ASEA is the region with the 2nd highest overall procurement spend. The top2 categories, Injectables and OC Pills, represent 71.8% of the total procurement spend in ASEA region.

Table 50: ASEA procurement spend breakdown by category

CATEGORY	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Injectable Contraceptives	7,379,227.00	16,945,175.00	70.00	105,417.53
Subdermal Implants	2,325,364.42	272,871.00	19.00	122,387.60
Male Condoms	1,882,837.13	446,081.00	47.00	40,060.36
Combined Low Dose OC Pills	8,987,915.39	33,034,165.00	36.00	249,664.32
Female Condoms	10,880.00	24,000.00	2.00	5,440.00
Intra Uterine Device (IUD)	79,414.80	260,860.00	17.00	4,671.46
Progestagen only Pills	1,914,162.81	6,313,908.00	18.00	106,342.38
Emergency Contraceptive	45,185.20	101,496.00	15.00	3,012.35
Lubricants	147,420.63	6,259.00	13.00	11,340.05
Grand Total	22,772,407.38	57,404,815.00	237.00	96,086.11

LAC

LAC is the region with the lowest overall procurement spend, representing 10% of the total procurement in 2014. In 2013 LAC represented the 12.7% of the total procurement spend in 2013.

Table 51: LAC procurement spend breakdown by category

CATEGORY	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Injectable Contraceptives	6,331,839.60	7,407,389.00	46.00	137,648.69
Subdermal Implants	1,706,053.00	142,282.00	9.00	189,561.44
Male Condoms	2,415,274.02	685,190.00	20.00	120,763.70
Combined Low Dose OC Pills	2,032,738.29	7,361,501.00	16.00	127,046.14
Female Condoms	33,060.00	58,000.00	1.00	33,060.00
Intra Uterine Device (IUD)	39,822.00	131,536.00	7.00	5,688.86
Progestagen only Pills	185,659.70	595,828.00	5.00	37,131.94
Emergency Contraceptive	295,790.00	324,800.00	7.00	42,255.71
Lubricants	101,791.38	789,289.00	5.00	20,358.28
Grand Total	13,142,027.99	17,495,815.00	116.00	113,293.34

PSB STOCK Input

In 2013 UNFPA added one category to the stock, Injectable Contraceptives which represented 10.6% of the total stock. The total procurement spend for stock in 2013 was \$9,278,287.00.

In 2014 the categories of procurement for stock were reduced again to the three traditional ones: Male Condoms, Female Condoms and IUDs. The total procurement for stock in 2014 was \$5,783,355.00, 60% less than the year before.

Table 52: PSB Stock spend breakdown by category

CATEGORY	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Male Condoms	4,171,555.00	1,050,000.00	12.00	347,629.58
Female Condoms	1,546,000.00	2,800,000.00	3.00	515,333.33
Intra Uterine Device (IUD)	65,800.00	200,000.00	1.00	65,800.00
Grand Total	5,783,355.00	4,050,000.00	16.00	361,459.69

Table 53: PSB STOCK year on year main values variation

	2013	2014	VARIATION YEAR ON YEAR
Spent	\$9,278,287.00	\$5,783,355.00	-60.4%
% of total procurement spent	6,1%	4.4%	-
Number of POs	22	16	-37.5%
% of total number of POs	2,2%	1.7%	-

The ITEM with the highest procurement spend both in 2013 and 2014 was CONDOM 53 STANDARD with \$4,171,555.00 in 2014 and \$6,906,387.00 in 2013, decreasing by almost 40%. The procurement of Male Condoms represents the 72.1% of all the procurement for PSB stocks.

In both 2013 and 2014 the category with the lowest procurement spend was Intra Uterine Device (IUD) with \$65,800 in 2013 and exactly the same in 2014. The procurement of IUDs for stock has been stable.

Output

Total shipments from PSB Stock in 2014 were \$12,236,135.73. This includes shipments from Stock of Male Condoms, Female Condoms, IUDs and RHKits. In 2013 shipments from stock were **for a total** value of \$13,170,318. Shipments from stock have decreased by 7.6% in the last year.

In 2014 48.4% of the shipments from stock were shipped to the top ten countries mentioned below. Other UN agencies, South Sudan and Congo DRC were the three locations were more PSB Stock commodities was sent in 2014.

Table 54: Top 10 countries purchasing PSB Stock

Country	Grand Total (USD)
UN	1,074,957.06
South Sudan	921,374.88
Congo, The Democratic Republic	820,650.51
South Africa	594,675.00
Malawi	479,474.59
Iraq	441,433.54
Congo	435,612.53
Kenya	429,265.33
Central African Republic	388,049.16
Cameroon	337,652.50
Grand Total	5,923,145.10

Now we are going to look into the specific categories were PSB holds Stock and look into detail on the top10 countries that procured the most each of the categories.

In total \$4,817,361.66 and 1,206,744 grosses of male condoms were shipped from Stock in 2014, this is 33% less in volume and 30% less in value than what was shipped from stock in 2013 (**\$6,246,830 and 1,601,605 grosses**). Out of this 65.7% was sent to the top 10 countries. UN Agencies, South Africa and Kenya were the countries that ordered most Male Condoms from Stock.

Table 55: Top 10 countries purchasing Condoms 53 from STOCK

COUNTRY	QUANTITY (GROSSES)	VALUE (USD)
UN	160,772	638,185.37
South Africa	150,000	594,675.00
Kenya	100,000	402,005.00
Burkina Faso	70,900	284,005.78
Congo	62,100	248,064.66
Cameroon	62,500	246,956.25

Malawi	58,800	233,794.68
Guatemala	47,612	192,552.45
Congo, The Democratic Republic	45,000	181,829.60
South Sudan	36,150	144,404.79
Grand Total	793,834	3,166,473.58

In total \$1,769,447 and 3,203,000 units of Female condoms were shipped from stock in 2014, this represents 80% more of what was shipped the previous year (\$355,495 and 643,000 units).

The countries which received the most Female Condoms from stock were Congo DRC, Malawi and Congo.

Table 56: Top 10 countries ordering Female Condoms from STOCK

COUNTRY	QUANTITY (UNITS)	VALUE (USD)
Congo, The Democratic Republic	683,000	378,387.00
Malawi	400,000	220,800.00
Congo	301,000	166,061.70
NGO	288,000	158,918.40
Papua New Guinea	288,000	158,851.00
Central African Republic	200,000	110,360.00
Mali	191,000	105,892.90
Ethiopia	158,000	87,184.40
Togo	153,000	84,426.00
Cote D'Ivoire	130,000	71,731.00
Grand Total	2,792,000	1,542,612.40

A total of \$129,363 and 393,200 units of IUDs were shipped from stock in 2014, 45.7% more than in 2013(\$70,237 and 206,800 units). 84% of those were shipped to the top 10 countries. Only Egypt received almost 25% of the IUD orders from Stock.

Table 57: Top 10 countries ordering IUDs from STOCK

COUNTRY	QUANTITY (UNITS)	VALUE (USD)
Egypt	100,011	32,903.62
Algeria	40,000	13,160.00
Lebanon	36,750	12,090.75
UN	29,500	9,705.50
Benin	29,000	9,541.00
Cambodia	25,000	8,225.00
Honduras	21,500	7,073.50
Equatorial Guinea	20,000	6,580.00
Guatemala	16,000	5,264.00
Burkina Faso	12,900	4,244.10
Grand Total	330,661	108,787.47

9,945 kits for a total value of \$5,519,964.27 were shipped in 2014 to a total of 53 countries. This represents a decrease of 15% in volume and 18% in value since 2013 (11,411 Kits for a total value of \$6,497,756 were shipped in 2013).

The shipments to the top 10 countries represent 55.6% of the total value of Kits shipped by UNFPA. The countries that received higher amount of kits by value were the South Sudan, UN Agencies and Iraq.

Table 58: Top 10 countries ordering RHKits from STOCK

COUNTRY	QUANTITY (UNITS)	VALUE (USD)
South Sudan	1,324	776,970.09
UN	613	380,160.60
Iraq	571	297,136.77
Central African Republic	474	277,689.16
Congo, The Democratic Republic	459	259,282.41
Liberia	473	230,141.65
Chad	511	227,975.06
Guinea-Bissau	244	211,672.38
Nigeria	429	205,578.29
Sudan	346	203,438.63
Grand Total	5,444	3,070,045.05

RH Kit 2A, clean delivery Kit for individual use, was the kit that was shipped the most, by value, representing 18.7% of the total shipments of kits by value. RHKit 11B, Referral Level Kit B - Drugs & Disposable Equipment was the second largest, with 16.4% of the total value of shipped Kits. The year before the two kits that had the highest procurement value were also these two kits, although in 2013 the expenditure in kit 11B was higher than in kit 2A.

If we look into the quantities the kit that was shipped the most was also kit 2A with 1,947 units (19.6%), followed by KIT 3, for rape treatment, with 1,099 units (11.05%). In 2013 the kits that have been shipped the most in terms of quantities were RHKit 2A (14.1%), clean delivery kit for individual use, followed by RHKit 2B, clean delivery kit for use by birth attendants, (9.2%) and RHKit 5, STD Drug Kit (9.1%).

Table 59: RHKits sent from Stock by type of Kit

KIT	QUANTITY (UNITS)	VALUE (USD)
RH KIT 2A	1,947	1,030,519.81
RH KIT 11B	238	904,637.65
RH KIT 3	1,099	662,445.41
RH KIT 5	849	495,570.10

RHKIT6A	840	406,896.00
RHKIT6B	733	375,295.99
RH KIT 8	433	248,044.05
RHKIT12	180	195,876.00
RH KIT 1A	345	184,880.49
RH KIT 9	463	174,481.55
FISTULAKIT2	285	154,461.38
RH KIT 4	337	150,519.30
RH KIT 11A	275	144,512.16
RH_KIT_10B	113	112,986.44
FISTULAKIT1	253	72,751.47
RH KIT 2B	739	70,043.99
RH KIT 7	326	60,009.75
RH KIT 1B	115	42,380.90
RH_KIT_10A	307	25,281.03
RH KIT 0	68	8,370.80
Grand Total	9,945	5,519,964.27

By vendor

BAYER PHARMA AG is the vendor that received the highest amount of procurement value with \$43,799,750.68 and 319 orders in 2014. This means 33.3% of the total procurement value and 34.4% of the number of POs. This has increased from 2013, where Bayer Pharma was also the vendor with the highest procurement value, with \$33,289,548.49 and 275 orders in 2013 (22.1% of the procurement value and 27.7% of the POs in 2013).

PFIZER OVERSEAS LLC is the second vendor in terms of procurement, with \$36,193,953.20(27.6% of the total procurement).

Table 60: Procurement Spend breakdown by vendor

VENDOR NAME	PROCUREMENT SPENT (USD)	NUMBER OF ORDERS	AVERAGE ORDER (USD)
BAYER PHARMA AG	43,799,750.68	319	137,303.29
PFIZER OVERSEAS LLC (EXPORT DIVISION)	36,193,953.20	-	-
MSD B V	17,204,037.51	61	282,033.40
THE FEMALE HEALTH COMPANY	8,155,068.00	26	313,656.46
TIANJIN HUMAN-CARE LATEX CORPORATION	5,738,715.70	19	302,037.67
BAYER S A	2,656,154.40	4	664,038.60
SUZHOU COLOUR-WAY ENTERPRISE DEVELOPMENT	2,411,995.14	5	482,399.03
GUANGZHOU GUANGXIANG ENTERPRISES GROUP C	2,150,390.82	8	268,798.85
HLL LIFECARE LIMITED	1,874,001.00	14	133,857.21
SURETEX LIMITED	1,861,225.65	17	109,483.86
KAREX INDUSTRIES SDN BHD	1,601,167.85	19	84,271.99
CUPID LIMITED	1,441,934.92	19	75,891.31
SURETEX PROPHYLACTICS INDIA LIMITED	1,368,907.83	17	80,523.99
UNIDUS CORPORATION SEOHUNG	1,057,923.81	7	151,131.97
QINGDAO DOUBLE BUTTERFLY GROUP CO. LTD	922,840.78	3	307,613.59
TTK PROTECTIVE DEVICES LTD	675,202.95	10	67,520.30
THE MEDICAL EXPORT GROUP BV	379,100.00	1	379,100.00
INDUS MEDICARE LIMITED	316,510.82	28	11,303.96
GEDEON RICHTER plc.	286,304.00	34	8,420.71
FARMAPLUS N V	275,000.00	3	91,666.67
FAMY CARE LTD	166,408.80	11	15,128.07
CORPORATE CHANNELS INDIA	153,488.85	34	4,514.38

PRIVATE LIMITED			
GUILIN ZIZHU LATEX CO LTD	134,460.00	1	134,460.00
PREGNA INTERNATIONAL LIMITED	120,743.50	10	12,074.35
LABORATOIRE HRA PHARMA	112,714.80	19	5,932.36
INNOLATEX SDN BHD	91,810.50	4	22,952.63
HELM AG	80,760.00	3	26,920.00
SASMAR LIMITED	27,495.70	9	3,055.08
CIPLA LTD	21,640.00	3	7,213.33
DYNA DRUG CORPORATION	1,027.99	1	1,027.99
DKT ETHIOPIA	1,006.64	1	1,006.64
Grand Total	131,281,741.84	927	141,620.00

Together BAYER PHARMA AG, PFIZER OVERSEAS LLC and MSD B V sum up to \$97,197,741.39, equal to 74.03% of the total procurement in contraceptives in 2014.

Figure 61: Procurement Volume by vendor

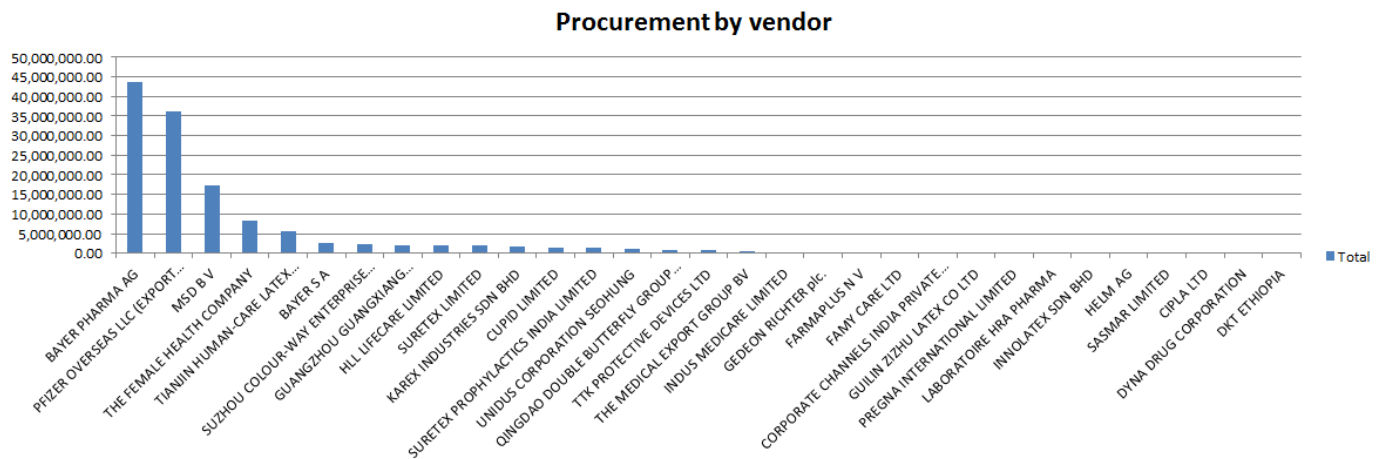
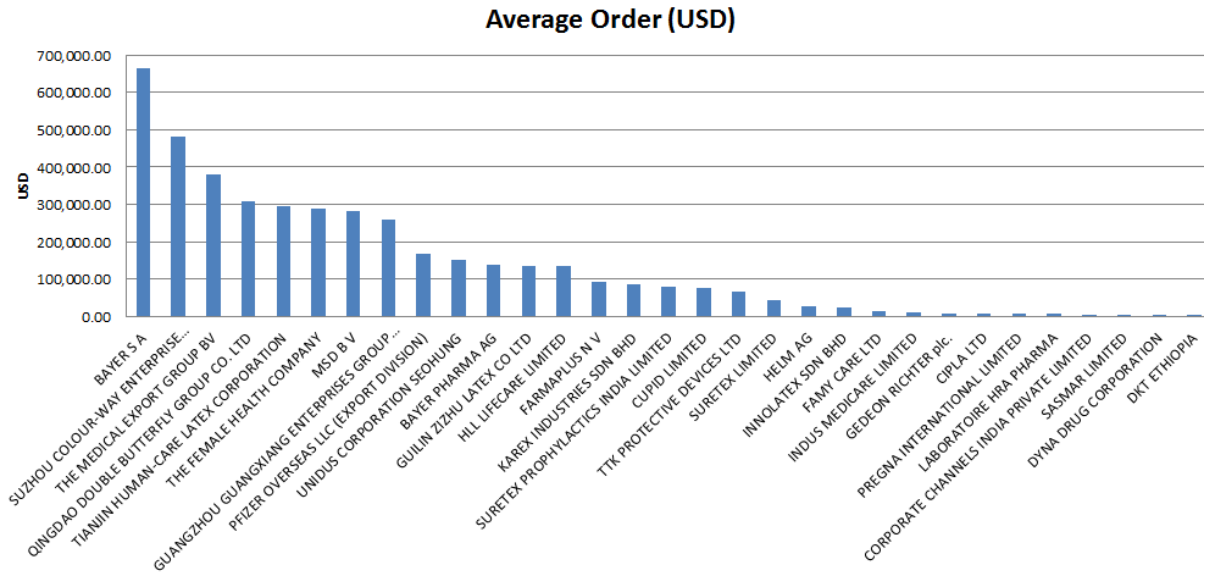


Table 62: Average PO value by vendor

VENDOR NAME	AVERAGE ORDER (USD)
BAYER S A	664,038.60
SUZHOU COLOUR-WAY ENTERPRISE DEVELOPMENT	482,399.03
THE MEDICAL EXPORT GROUP BV	379,100.00
QINGDAO DOUBLE BUTTERFLY GROUP CO. LTD	307,613.59
TIANJIN HUMAN-CARE LATEX CORPORATION	295,622.55
THE FEMALE HEALTH COMPANY	287,350.78
MSD B V	282,033.40
GUANGZHOU GUANGXIANG ENTERPRISES GROUP C	258,611.94
PFIZER OVERSEAS LLC (EXPORT DIVISION)	166,792.41
UNIDUS CORPORATION SEOHUNG	151,131.97
BAYER PHARMA AG	137,303.29
GUILIN ZIZHU LATEX CO LTD	134,460.00
HLL LIFECARE LIMITED	133,857.21
FARMAPLUS N V	91,666.67
KAREX INDUSTRIES SDN BHD	84,271.99
SURETEX PROPHYLACTICS INDIA LIMITED	80,523.99
CUPID LIMITED	75,891.31
TTK PROTECTIVE DEVICES LTD	67,520.30
SURETEX LIMITED	44,281.71
HELM AG	26,920.00
INNOLATEX SDN BHD	22,952.63
FAMY CARE LTD	15,128.07
INDUS MEDICARE LIMITED	11,303.96
GEDEON RICHTER plc.	8,420.71
CIPLA LTD	7,213.33
PREGNA INTERNATIONAL LIMITED	6,104.83
LABORATOIRE HRA PHARMA	5,932.36
CORPORATE CHANNELS INDIA PRIVATE LIMITED	4,514.38
SASMAR LIMITED	3,055.08
DYNA DRUG CORPORATION	1,027.99
DKT ETHIOPIA	1,006.64
Grand Total	137,758.93

Figure 63: Average PO value by vendor



Appendixes

Appendix - I: Complete list of items as of 2013

CATEGORY	ITEM
Injectable Contraceptives	DMPA_DEPO
	DMPA_PETOGEN
	MESIGYNA
	NORIGYNON
	NORISTERAT
	SAYANA_PRESS
	SYRINGESOLO1ML
Subdermal Implants	IMPLANON
	JADELLE
Male Condoms	CONDOM 49 STANDARD
	CONDOM 53 STANDARD
	CONDOM49FLAVORSCEN
	CONDOM53COLOR
	CONDOM53DOTTED
	CONDOM53FLAVORSCEN
	CONDOM53RIBBED
	CONDOM54STANDARD
	CONDOMTHICK
	CONDOMOTHER
Combined Low Dose OC Pills	DAISY30
	MARVELON28
	MICROGYNON30
	ZINNIA
Female Condoms	FEMALECONDOM2
Intra Uterine Device (IUD)	CU375SHPOLYMER
	CU375STPOLYMER
	CUT380A
	CUT380APOLYMER
Progestagen only Pills	EXLUTON
	MICROLUT35
Emergency Contraceptive	NORLEVO_1.5
	POSTINOR2
	ESCAPEL
Lubricants	LUBRICANTWATER

Appendix - II: List of items as of 2014

Category	ITEM
Injectable Contraceptives	DMPA_DEPO
	DMPA_PETOGEN
	MESIGYNA
	NORIGYNON
	NORISTERAT
	SAYANA_PRESS
	SYRINGESOLO1ML
Subdermal Implants	IMPLANON
	JADELLE
Male Condoms	CONDOM 49 STANDARD
	CONDOM 53 STANDARD
	CONDOM49FLAVORSCEN
	CONDOM53COLOR
	CONDOM53DOTTED
	CONDOM53FLAVORSCEN
	CONDOM53RIBBED
	CONDOMTHICK
	CONDOMOTHER
	CONDOMTHIN
	CONDOM49DOTTED
	CONDOM5253OTHER
	Combined Low Dose OC Pills
MARVELON28	
MICROGYNON30	
ZINNIA	
ZINNIA_P	
ZINNIA_F	
Female Condoms	FEMALECONDOM2
	FEMALECONDOMCUPID
Intra Uterine Device (IUD)	CU375SHPOLYMER
	CU375STPOLYMER
	CUT380APOLYMER
Progestagen only Pills	EXLUTON
	MICROLUT35
Emergency Contraceptive	NORLEVO_1.5
	POSTINOR2
	ESCAPEL
	REVOKE72
	EMERGENCY-0.75MG
Lubricants	LUBRICANTWATER

Appendix - III: List of items as of 2014 not showing in 2013

CATEGORY	ITEM
Intra Uterine Device (IUD)	CUT380A

Appendix - IV: List of new items 2014

CATEGORY	ITEM
Male Condoms	CONDOMTHIN
	CONDOM49DOTTED
	CONDOM5253OTHER
Combined Low Dose OC Pills	ZINNIA_P
	ZINNIA_F
Female Condoms	FEMALECONDOMCUPID
Emergency Contraceptive	REVOKE72

Appendix - V: List of countries with procurement spend and number of POs

SHIP TO COUNTRY NAME	PROCUREMENT SPENT (USD)	QUANTITY	NUMBER OF ORDERS	AVERAGE ORDER (USD)
Nigeria	9,347,203.01	8,471,089.00	35	267,062.94
Philippines	5,904,735.87	17,298,181.00	9	656,081.76
United States	5,887,323.56	4,200,204.00	22	267,605.62
United Kingdom	5,810,546.61	3,786,786.00	34	170,898.43
Malawi	5,417,009.21	11,675,115.00	30	180,566.97
Kenya	5,216,823.16	5,827,782.00	11	474,256.65
Uganda	5,202,797.62	6,066,814.00	16	325,174.85
Ecuador	5,190,120.01	3,243,390.00	19	273,164.21
Zimbabwe	4,833,480.73	7,338,640.00	6	805,580.12
Madagascar	4,811,232.71	11,946,644.00	15	320,748.85
Ethiopia	4,629,521.42	7,420,616.00	13	356,117.03
Myanmar	4,316,802.02	11,769,871.00	23	187,687.04
Democratic Republic of Congo	4,201,531.66	6,423,502.00	47	89,394.29
Mozambique	3,940,615.50	4,902,600.00	10	394,061.55
Tanzania	3,884,126.16	5,292,887.00	31	125,294.39
Ghana	3,822,109.40	7,288,246.00	19	201,163.65
Burkina Faso	3,347,741.20	4,033,060.00	9	371,971.24
Cote D'Ivoire	3,287,244.08	5,298,184.00	15	219,149.61
Yemen	2,813,042.36	9,549,828.00	11	255,731.12
Zambia	2,591,866.00	3,923,000.00	15	172,791.07
Niger	2,495,261.20	3,177,184.00	7	356,465.89
Burundi	2,440,694.00	2,060,000.00	5	488,138.80
Papua New Guinea	2,171,719.09	3,847,607.00	13	167,055.31
El Salvador	1,888,972.83	3,517,155.00	28	67,463.32
Cameroon	1,872,057.90	2,067,270.00	14	133,718.42
Nepal	1,869,018.00	4,122,576.00	7	267,002.57
Sudan	1,512,071.37	2,319,508.00	3	504,023.79
Mali	1,509,611.20	2,102,120.00	6	251,601.87
Paraguay	1,440,779.75	3,428,554.00	17	84,751.75
Dominican Republic	1,294,690.00	2,952,000.00	7	184,955.71

Honduras	1,291,751.97	1,970,130.00	14	92,268.00
Swaziland	1,122,601.64	917,376.00	9	124,733.52
Rwanda	1,092,202.16	1,991,936.00	9	121,355.80
Benin	934,063.76	1,209,244.00	10	93,406.38
Senegal	918,567.27	1,001,353.00	5	183,713.45
People's Democratic Republic of Lao	766,263.01	1,931,581.00	10	76,626.30
Cambodia	710,599.60	1,497,696.00	9	78,955.51
Chad	689,192.85	957,700.00	11	62,653.90
Guatemala	670,043.75	694,725.00	4	167,510.94
Sierra Leone	631,367.60	1,398,960.00	9	70,151.96
Tajikistan	577,592.16	434,652.00	16	36,099.51
Togo	571,134.30	294,615.00	16	35,695.89
Liberia	528,814.00	517,960.00	9	58,757.11
Iraq	523,717.10	1,767,004.00	4	130,929.28
Venezuela	417,600.00	90,000.00	1	417,600.00
Syrian Arab Republic	409,650.00	984,000.00	6	68,275.00
Fiji	317,410.70	661,090.00	41	7,741.72
Haiti	309,782.30	72,620.00	3	103,260.77
Gabon	302,326.50	114,370.00	7	43,189.50
Timor-Leste	297,635.20	578,660.00	7	42,519.31
Egypt	292,000.00	730,000.00	2	146,000.00
Guinea-Bissau	291,557.82	100,080.00	6	48,592.97
Somalia	291,006.80	220,880.00	16	18,187.93
Central African Republic	282,006.77	493,112.00	10	28,200.68
Guinea	280,453.10	334,510.00	9	31,161.46
Cuba	275,499.31	1,049,060.00	9	30,611.03
Lesotho	241,772.54	87,312.00	8	30,221.57
Gambia	235,544.44	336,908.00	9	26,171.60
Islamic Republic of Iran	225,499.53	54,827.00	6	37,583.26
Netherlands	218,592.00	48,000.00	1	218,592.00
Afghanistan	212,390.75	382,545.00	9	23,598.97
Cape Verde	198,545.00	386,600.00	6	33,090.83
Pakistan	158,343.60	23,480.00	2	79,171.80
Lebanon	156,495.00	304,650.00	16	9,780.94
Angola	149,735.60	389,200.00	6	24,955.93

South Sudan	138,300.00	56,200.00	4	34,575.00
Uzbekistan	134,460.00	32,400.00	1	134,460.00
Jamaica	129,566.27	242,701.00	4	32,391.57
Jordan	126,530.59	409,999.00	4	31,632.65
Congo (Brazzaville)	120,221.37	189,444.00	13	9,247.80
Uruguay	114,711.30	135,000.00	3	38,237.10
Bhutan	93,608.00	175,100.00	4	23,402.00
Mongolia	90,649.55	166,175.00	5	18,129.91
Nicaragua	89,965.50	98,750.00	6	14,994.25
Mauritania	77,914.00	262,920.00	4	19,478.50
Bosnia and Herzegovina	69,177.12	15,282.00	2	34,588.56
Algeria	55,000.00	140,000.00	4	13,750.00
Eritrea	49,410.00	148,500.00	4	12,352.50
Sri Lanka	48,950.00	51,500.00	3	16,316.67
Turkmenistan	47,120.00	152,000.00	5	9,424.00
Kosovo	40,105.40	10,417.00	3	13,368.47
Democratic People's Republic of Korea	32,800.00	116,000.00	2	16,400.00
Kyrgyzstan	32,000.00	80,000.00	2	16,000.00
Belarus	30,008.88	7,944.00	2	15,004.44
Sao Tome and Principe	29,767.20	85,200.00	4	7,441.80
Armenia	28,932.35	67,500.00	3	9,644.12
Belize	28,545.00	1,730.00	1	28,545.00
Comoros	21,349.73	70,499.00	5	4,269.95
Turkey	19,649.00	78,700.00	3	6,549.67
Seychelles	18,488.54	42,522.00	5	3,697.71
Maldives	16,890.09	20,626.00	8	2,111.26
Georgia	16,566.00	30,000.00	2	8,283.00
Albania	14,160.00	24,000.00	2	7,080.00
Botswana	10,672.09	2,431.00	1	10,672.09
Djibouti	7,533.60	19,760.00	4	1,883.40
Thailand	6,184.50	1,550.00	2	3,092.25
Grand Total	131,281,741.84	202,312,099.00	927	141,620.00